### RJ REYNOLDS

TOBACCO COMPANY



J. CAMPBELL / ROU 1610 PROMOTIONAL COORDINATOR

8899 MAIN STREET WILLIAMSVILLE, NY 14221 (716) 634-4179 FAX (716) 634-3145

March 3, 1998

**RJR Account #375878** 

P. Cox

McLANE-NORTHEAST

JULY: Winston \$1.00 Off 2-Pack Purchase / Promotion #800750

Dear Paul:

Winston .50¢ Off/Pack Special Offer Tear Tape 'Off-Invoice' product has been ordered (see quantities listed below), as well as 1740 SKUs of Displays (item #542810) to McLane NE to pack and ship this promotion to your participating retail accounts.

Note: This is not 'pre-sleeved' product.

PRODUCT PO #ER 3480-01; DISPLAYS PO #ER 3478-01

#/ (6M) Cases

Promoted ProductBrand StylesUPC Code58Winston Box12300-25379116Winston Light Box12300-25380

58 Winston Ult Lt Box

12300-25381

Product / Premium Arrival:

June 24, 1998

Ship Date to Retail:

Week of: <u>July 13, 1998</u>

Displays (Item #542810)

<u>SKU CUBE</u>: **1.6113** 

SKU WT (w/o Product): 3.2200 lbs

Retail Sales Offer per Sku: 20 units

Billing per Sku: 4 Cartons

\$ Amount: \$61,507.20

PARTNERS 'BONUS' REPORTING DESCRIPTION WIN JUL \$1/2 PKS

-2-McLane NE #800750

**Promotion Description:** 

Utilize 40-Pack Shipper Display. Place 2 packs into each sleeve (20.2-pack offers per Display) and ship to retail. Each Shipper Display should contain 20 2-Pack units:

2 Cartons: Winston Light Box

1 Carton: Winston Box

1 Carton: Winston Ultra Light Box.

SHIP NUMBER OF DISPLAYS AS INDICATED ON THE
ATTACHED CUSTOMER LIST
SEE ENCLOSED 'WHOLESALER PACKING INSTRUCTIONS'

RJR will reimburse you \$14.00 per <u>promoted 6M case</u> for all displays packed and shipped to retail on a timely basis. This equates to \$3,248.00 (232 (6M) cases @ \$14.00).

If you have any questions, please contact me. As always, thanks for your assistance in the marketing of our products.

Sincerely,

#### Judy

J. Campbell

Promotional Coordinator / 1610

/ic

cc: L. E. MacWilliams

cc: R. Donahue / McLane

1610: DK / SS / RMD

1000: J. Piscitelli

1340: J. Rago

ROUs: 1110 / 1210 / 1310 / 1710 / 6710

Distribute to RJR Managers w/Chain responsibility

for chains on attached Excel spreadsheet

Note to RJR Manager:

Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.

VAPB2G1F.DOC

# RJ REYNOLDS TOBACCO COMPANY

#### **STATE STAMPING**

# McLANE-NORTHEAST #375878

#### WINSTON \$1.00 OFF 2-PACK PURCHASE

WINSTON CT .50/Pack	DE	BBA				NUMBER OF CARTONS TO STAMP BY STATE									
(6M)	J (	<u>MA</u>	MD	NH	NJ	NY	<u>OH</u>	Cuyahoga	PA	RI	<u>VT</u>				
BOX 50	1	64	1	25	240	538	38	36	594	18	][1]				
LT BOX 100	2	128	2	50	480	1076	76	72	1188	36	2				
ULT LT BX 50	1	64	1	25	240	538	38	36	594	18	1				

5/21/98 STAMPING.DOC

### McLANE-NORTHEAST (#375878): CIGARETTE DISPLAYS BY STATE ROUS: 1110 / 1210 / 1310 / 1710 / 6710 - DISTRIBUTE TO APPROPRIATE RJR CHAIN MANAGERS

#### McLANE NE: JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / PROMOTION #800750

RETAIL DISTRIBUTION DATA	E: 7/13/9	8		NUM	BER (	OF DI	SPLA'	Y\$ PE	R GR	OUP	PER S	TATE				
CHAIN NAME	NO. OF		TOTAL#	<del>C</del> T	<b>D</b> E	MA	MD	ME	NH	<b>7.</b> 3	NY	ОН	C U Y A H O	PA	RI	¥₹T
A-PLUS/ SUNOCO	304	See List	316	2	1	25			2	19	97			166	4	
BP OIL	40	See List	63				<u> </u>							63	!	
BRADFORD OIL	3	1	3						2_					<u> </u>		1
CHESTNUT MOBIL	8	See List	23	8							15					
COASTAL MART	38	See List	51				ļ			22				29		<u> </u>
COOKS CONVENIENT	7	See List	10			$oldsymbol{ol}}}}}}}}}}}}}}}}}$	<u> </u>				10					<u> </u>
COUNTRY FAIR	67	See List	205			┞	ļ				8	26		171	-	<b></b> -
CONV EXPRESS	5	See List	11			<u> </u>	<u> </u>				11					<u> </u>
EXPRESS MART	44	1	44								44					<u> </u>
HESS MART	58	See List	111			<u> </u>	ļ		L	5	91			15		<b> </b>
HESS STATION	161	See List	194	1		3			<u> </u>	33	109			40	8	<u> </u>
J MART	7		7			<u> </u>		ļ			7			<b> </b>	<u> </u>	<u> </u>
KRAUSZERS	11	See List	29	29		<u> </u>	<u> </u>	ļ	<u> </u>		<u> </u>			ļ		ــــــ
MANLEYS	11	See List	16	<u> </u>		ļ			<u> </u>		16		<u> </u>	<u> </u>		<u> </u>
MOBIL / ON THE RUN	97	See List	120	10	<u> </u>	32	ļ	<u> </u>	18		54				6	<b> </b>
QUICK CHEK	94	See List	126	<b>└</b>	<b> </b>	ļ	<u> </u>		<u> </u>	126				ļ	<b> </b>	<b> </b>
QUICKWAY	29	See List	29		ļ	<u> </u>	<u> </u>	<del> </del> —	ļ	-	29			-	<u> </u>	<b></b>
7/11 - HANDEE MART	52	See List	99				1					12			_	
7/11 - SOUTHLAND			127		STC	REL	IST	SUPI	PLIE	D BY	7-11	& J.	RUN	BER	GER	
STARENTERPRISE	41	See List	88						<u> </u>	34				54		<u> </u>
SUNRISE FOODS	17	2	34	-	-	_		_			34					
INDEPENDENTS & SMALL CHAINS	24	See List	27			4			3	1	13			6		
TOTALS	1118	The state of the s	1733	50	1	64	1	0	25	240	538	38	36	594	18	1

NOTE: PRODUCT / DISPLAYS FOR SAM'S CLUBS WILL BE ORDERED BY RJR FT WORTH OFFICE (#69XX)

(MC-ST760.XLS)5/21/98

#/		#1						
	McLANE #	DISPLAYS CH	AIN-ID ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
1	63149	1	JAKE'S MARKET & DELI	LEBANON	NH	 	163802	767604
2	458131	2	QUEEN CITY MOBIL 2	MANCHESTER	NH	·	163806	349797
3	28498	1!	FAIRFIELD NEWS- FOOD	FAIRFIELD	NJ	:	133008	473381
4	63271	1	KEIM MOBIL ON THE GO	BURLINGTON	NJ	:	133405	561587
5	22905	1	MALETTE'S DELI MART	SYRACUSE	NY	:	162205	555238
6	60004	1	BIG AL'S GET N GO	FREEVILLE	NY		162605	718916
7:	62109	1	BROWNIE'S MINI MART	PAINTED POST	NY	-	162605	592020
8	62257	1	BROWNIE'S MINI MART	CORNING	NY		162605	697377
9	63248	1	JORDAN MINI MART	JORDAN	NY		162202	654785
10	63263	1	E-Z MART	PORT CRANE	NY		162204	80440
11.	530303	1	MOBIL EXPRESS	POUGHKEEPSIE	NY		162308	757343
12	530311	1	BARIGHT ENTERPRISE	WAPPINGERS FLS	NY	-i	162308	52792
13	602458	1	HAMMY'S CONVENIENT	MORAVIA	NY	NYS	162605	76433
14	25619	1	TRAVEL PORT #141	GREENCASTLE	PA	· :	292608	304039
151	25627	. 1	SUGAR CREEK #143	GREENCASTLE	PA		292608	69203
16	60145	1!	FAST LANE MART	DUNMORE	PA	ļ —————	162209	80445
17	62125	1:	GREAT BEND EXXON	GREAT BEND	PA	: :	162204	68910
18	63404	1	KEYSTONE SHTWY, 76	STRATTANVILLE	PA		162607	84401
19	89003	1	RAINBOW FINR FD #980	ERIE	PA	1	173001	28475
		20	Total	1	:	!		

McLANE NE:	JULY WINSTON	\$1.00 O	FF 2-PACK	PURCHASE / #800750
RETAIL DIST	RIBUTION DATE:	WEEK	OF JULY 13	3, 1998

		01101127112	. WEEK OF BOLT IS,		. ,	1	·	
#/ STORES N	IcLANE# DIS	#I PLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
1	601229	2 0353-0100	GARWOOD HESS #30230	GARWOOD	NJ		122614	58829
2		2 0353-0100	HESS MART	COPIAGUE	NY		122302	721068
		4 0353-0100 1	Total		:	!		
3	900696	1 0353-0201	HESS STATION #32215	NEW YORK	NY	NYS	122403	202049
4	900746	1 0353-0201	HESS STATION #32262	FARMINGDALE	NY	NYS	122302	633424
5	900753	1 0353-0201	HESS STATION #32264	LINDENHURST	NY	NYS	122302	113157
6	900761	1 0353-0201	HESS STATION #32266	STATEN ISLAND	NY	:	122611	179712
7:	900779	1 0353-0201	HESS STATION #32267	HICKSVILLE	NY	NYS	122308	40135
8	900795	1:0353-0201	HESS STATION #32273	BRONX	NY	 - <del></del>	122201	683376
9	900852	1 0353-0201	HESS STATION #32297	MASSAPEQUA PARK	NY	NYS	122308	113942
10	900860	1 0353-0201	HESS STATION #32298	ELMONT	NY	NYS	122904	139668
11	900878	110353-0201	HESS STATION #32299	BRENTWOOD	NY	NYS	122301	633441
12'	900894	1 0353-0201	HESS STATION #32304	GLEN COVE	NY	NYS	122307	649486
13:	900902	1 0353-0201	HESS STATION #32305	EAST MEADOW	NY	NYS	122904	35913
14;	900936	1 0353-0201	HESS STATION #32311	OCEANSIDE	NY	NYS	122904	114111
15	900944	1 0353-0201	HESS STATION #32315	PORT JEFFERSON	NY	NYS	122306	114027
16	900977	1 0353-0201	HESS STATION #32320	ISLIP	NY	NYS	122301	633403
17:	900993	1 0353-0201	HESS STATION #32326	LAKE RONKONKOMA	NY	NYS	122304	633459
18	901017	1 0353-0201	HESS STATION #32329	OYSTER BAY	NY	I	122307	114071
19	901025	1 0353-0201	HESS STATION #32330	STONY BROOK	NY		122306	633364
20	901074	1 0353-0201	HESS STATION #32336	FARMINGDALE	NY	NYS	122302	779781
21	901124	1 '0353-0201	HESS STATION #32341	JERICHO	NY	NYS	122308	114024
22	901140	1:0353-0201	HESS STATION #32343	DEER PARK	NY	NYS	122302	33937
23	901157	<b>1</b> 10353-0201	HESS STATION #32344	BEDFORD HILLS	NY	NYS	122206	42237
24	901900	<b>1</b> 0353-0201	HESS STATION #32474	HICKSVILLE	NY	NYS	122308	114062
25	901918	<b>1</b> 0353-0201	HESS STATION #32475	MASSAPEQUA	NY		122302	42262
26	901926	1 0353-0201	HESS STATION #32478	SOUTHAMPTON	NY		122303	33916
27	901934	1 <sup>-</sup> 0353-0201	HESS STATION #32479	WATER MILL	NY	!	122303	623354
28	901967	1 <sup>1</sup> 0353-0201	HESS STATION #32482	CORAM	NY	NYS	122306	114032
29	901975	1 0353-0201	HESS STATION #32483	CENTEREACH	NY	NYS	122306	623367
30.	901983	1 0353-0201	HESS STATION #32484	HAUPPAUGE	NY	NYS	122304	623358
31	902007	1 0353-0201	HESS STATION #32486	DEER PARK	NY		122302	114110
32	902015	1 0353-0201	HESS STATION #32488	PLAINVIEW	NY	NYS	122308	470752
33.	902023	1 0353-0201	HESS STATION #32489	HICKSVILLE	NY	NYS	122308	49822
34	902031	1:0353-0201	HESS STATION #32490	LEVITTOWN	NY	NYS	122904	623362
35	902049	1 0353-0201		WESTBURY	:NY	NYS	122308	444941

AIL	DISTRI	BUTION DATE	: WEEK OF JULY 13	, 1998		1		
s M	cLANE# D	#/ ISPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR
36	902064	1:0353-0201	HESS #32493	FLORAL PARK	NY		122904	6032
37	902072	1 0353-0201	HESS STATION #32495	FRANKLIN SQUARE	NY	NYS	122904	6032
38	902080	1 0353-0201	HESS STATION #32498	OCEANSIDE	NY	<u></u>	122904	6233
39		1 0353-0201	HESS	HAMPTON BAYS	NY		122303	5908
		37 0353-0201	Total				. <u></u>	
40	600577	1:0353-0202	HESS STATION #30312	WEST KEANSBURG	NJ		133002	663
41:	600601	1 0353-0202	HESS STATION #30316	SUCCASUNNA	NJ	·	133008	784
42	600619	2 0353-0202	HESS STATION #30317	RIDGEWOOD	NJ	<u> </u>	122112	797
43	600643	2 0353-0202	HESS STATION #30321	MAYWOOD	NJ	<del> </del>	122112	643
44	600700	2 0353-0202	HESS STATION #30274	GLEN ROCK	NJ		122112	69
45	600809	1 0353-0202	HESS STATION #30303	FRANKLIN	NJ	· · · · · · · · · · · · · · · · · · ·	133005	682
46	600817	1 0353-0202	HESS STATION #30304	TOMS RIVER	NJ		133406	228
47	600825	1 0353-0202	HESS STATION #30306	EATONTOWN	NJ	! 	133002	615
48.	600866	1 0353-0202	HESS STATION #30311	TOMS RIVER	NJ		133406	228
49.	600882	2,0353-0202	HESS STATION #30238	NUTLEY	, NJ	i	122114	775
50:	600932	1 0353-0202	HESS STATION #30258	EDISON	:NJ	ļ <u></u> -	133006	784
51	600932	1 0353-0202	HESS STATION #30268	EDISON	NJ	ļ	133006	784
52	600940	1 0353-0202	HESS STATION #30259	TRENTON	NJ		133004	228
53	600957	2 0353-0202	HESS STATION #30260	HARRISON	NJ	!	122114	222
54	600973	1 0353-0202	HESS STATION #30262	PERTH AMBOY	NJ		133006	784
55	600981	2:0353-0202	HESS STATION #30263	NEWARK	NJ		122614	642
56	600999	1,0353-0202	HESS STATION #30266	NEWTON	NJ		133008	643
57	601005	1;0353-0202	HESS STATION #30267	STANHOPE	NJ		133008	797
58	601021	1 0353-0202	HESS STATION #30269	MILLTOWN	, NJ	:	133007	228
59	601054	1 0353-0202	HESS STATION #30203	MIDDLETOWN	NJ	i	133002	769
60	601088	1 0353-0202	HESS STATION #30215	WOODBRIDGE	NJ		133006	772
61	601096	1 0353-0202	HESS STATION #30216	WOODBRIDGE	NJ		133006	772
62	601104		HESS STATION #30217	ORANGE	NJ	:	122614	642
63	601146		HESS STATION #30231	COLONIA	NJ		133003	670
64	601161	2 0353-0202	HESS STATION #30235	WEEHAWKEN	NJ		122113	734
7	. ••	33 0353-0202			:		!	
65	900092	:	HESS STATION #38201	ALLENTOWN	PA	PEN	133204	126
66	900118	<del>-</del>	HESS STATION #38209	WHITEHALL	PA	PEN	133204	12
67	900142		HESS STATION #38216	BENSALEM	PA	PEN	133201	;
68	900175		HESS STATION #38250	YORK	PA	PA	173802	
<u>00</u>	900173		HESS STATION #38251	WEST LAWN	PA	PAS	173807	

 ${}^{5/21/98MCCUS750.XL}Source: \ https://www.industrydocuments.ucsf.edu/docs/hnmn0000{}_{51852} \ \ 8629$ 

McLANE NE:	JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #800750	)
DETAIL DICT	DIBUTION DATE: WEEK OF IIII V 12 1008	

1/2 / ///2		OHONDAIL				r	,	
#/ STORES M		#/ PLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
70	900191	1 0353-0203	HESS STATION #38252	CARLISLE	PA	PA	173802	645511
71	900209	2 0353-0203	HESS STATION #38255	HARRISBURG	PA	PA	173803	82377
72	900233	1 0353-0203	HESS STATION #38258	LANCASTER	PA	PAS	173807	530118
73	900258	1 0353-0203	HESS STATION #38260	SCRANTON	PA	PAS	162209	354755
74	900266	1 0353-0203	HESS STATION #38261	HANOVER	PA	PA	132201	226517
75	900282	1 0353-0203	HESS STATION #38263	SHAMOKIN DAM	PA		173804	596487
76	900290	1 0353-0203	HESS STATION #38267	LANCASTER	PA	PAS	173807	740916
77	900308	1 0353-0203	HESS STATION #38268	BERWICK	PA		162208	606484
78	900316	1 0353-0203	HESS STATION #38269	READING	PA	PAS	173807	740936
79	900324	1:0353-0203	HESS STATION #38276	WILLOW GROVE	PA	PEN	133203	523271
80	900332	1 0353-0203	HESS STATION #38277	GLENSIDE	PA		133203	127031
81,	900357	1:0353-0203	HESS STATION #38279	KING OF PRUSSIA	PA	PAS	133205	524624
82	900373	1 0353-0203	HESS STATION #38281	LEWISBURG	PA	PA	173804	645662
83	900399	1 0353-0203	HESS STATION #38285	CAMP HILL	PA	PA	173802	621377
84	900407	1 0353-0203	HESS STATION #38286	BRISTOL	PA	PEN	133201	469601
85	900423	4 0353-0203	HESS STATION #38291	COATESVILLE	PA	PEN	173807	625691
86:	900449	1 0353-0203	HESS STATION #38303	LEBANON	PA	PA	173803	645663
87	900456	1:0353-0203	HESS STATION #38304	QUAKERTOWN	PA	PEN	133208	604565
88	900464	1:0353-0203	HESS STATION #38305	YORK	PA	PA	173802	645664
89	900480	1.0353-0203	HESS STATION #38307	EXTON	PA	PEN	173807	143346
90	900498	1 0353-0203	HESS STATION #38350	TREXLERTOWN	PA	PEN	133204	126938
91	900506	1 0353-0203	HESS STATION #38351	ALLENTOWN	PA	PEN	133204	126919
92	900530	1 0353-0203	HESS STATION #38354	SINKING SPRING	∃PA	PAS	173807	183264
93:	900548	1 0353-0203	HESS STATION #38355	YORK	PA.	PA	173802	645595
94	900555	1 0353-0203	HESS STATION #38356	HARRISBURG	PA	PA	173803	645654
95	900563	1 0353-0203	HESS STATION #38357	CARLISLE	PA	PA	173802	645604
96	900571	1 0353-0203	HESS STATION #38358	CARLISLE	PA	PA	173802	645602
97	900597	1 0353-0203	HESS STATION #38360	PLYMOUTH	PA	İ	162208	469908
98	902544	1 0353-0203	HESS STATION #38254	LEMOYNE	PA	PA	173802	645512
30	302344	38 0353-0203			:		!	
	900647	1 0353-0204	HESS STATION #32206	SYRACUSE	NY	NYS	162205	763153
100	900654	2 0353-0204		IUTICA	NY	NYS	162206	632888
		2.0353-0204	HESS STATION #32260	ROCHESTER	NY	NYS	162602	35651
101	900738	2:0353-0204	HESS STATION #32277	LIVERPOOL	NY	NYS	162202	
102	900803		HESS STATION #32285	YORKVILLE	NY	NYS	162206	
103	900811	2:0353-0204		ROCHESTER	NY	NYS	162604	
104	900829	2 0353-0204	HESS STATION #32287	NOOHLOTEN	:111	410	102007	

MCLANE NE: JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #8007	50
DETAIL DISTRIBUTION DATE: WEEK OF IIII V 13 1908	

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#/ STORES M	#/ cLANE # DISPLA	ys CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
105	900837	2:0353-0204	HESS STATION #32289	ROCHESTER	NY	NYS	162604	34231
106	901090	1 0353-0204	HESS STATION #32338	UTICA	NY	NYS	162206	632889
107	901132	1 0353-0204	HESS STATION #32342	JOHNSON CITY	NY	NYS	162204	763847
108	901199	2 0353-0204	HESS STATION #32348	SYRACUSE	NY	NYS	162205	585371
109	901215	2 0353-0204	HESS STATION #32350	NORTH CHILI	NY	NYS	162602	56571
110	901223	1 0353-0204	HESS STATION #32351	ROCHESTER	NY	NYS	162602	763879
111	901231	<b>2</b> 0353-0204	HESS STATION #32352	ROCHESTER	NY	NYS	162602	763927
112	901249	1 0353-0204	HESS STATION #32353	ROCHESTER	NY	NYS	162604	763849
113	901256	1 0353-0204	HESS STATION #32354	ROCHESTER	NY	NYS	162604	57432
114	901264	2 0353-0204	HESS STATION #32355	ROCHESTER	NY	NYS	162604	37725
115:	901280	1:0353-0204	HESS STATION #32358	LIVERPOOL	NY		162202	696092
116	901546	1:0353-0204	HESS STATION #32433	ENDWELL	NY	NYS	162204	251010
117	901611	3 0353-0204	HESS STATION #32437	BINGHAMTON	NY	NYS	162204	624672
118	901637	1 0353-0204	HESS STATION #32439	ENDICOTT	NY	NYS	162204	251011
119	901777	1 0353-0204	HESS STATION #32458	FAIRPORT	NY	NYS	162605	764168
1201	901785	1 0353-0204	HESS STATION #32457	ROCHESTER	NY	NYS	162604	763449
121	901801	5 0353-0204	HESS STATION #32459	AUBURN	NY	NYS	162202	762440
122	901843	1:0353-0204	HESS STATION #32464	ITHACA	NY	NYS	162605	764109
123	901850	1:0353-0204	HESS STATION #32465	VESTAL	NY	NYS	162204	762497
124	901868	1 0353-0204	HESS STATION #32466	BINGHAMTON	NY	NYS	162204	762000
125	900589	1 0353-0204	HESS STATION #38359	WILKES BARRE	PA	PAS	162208	185201
		43 0353-0204	Total					
126	900084	1.0353-0205	HESS STATION #07216	EAST HARTFORD	СТ	NYS	113104	205298
127	900019	1:0353-0205	HESS STATION #21210	WEBSTER	MA	<u> </u>	112805	177729
128	900043	1:0353-0205	HESS STATION #21204	BROCKTON	MA		113005	613138
129	900068	1 0353-0205	HESS STATION #21208	SPRINGFIELD	MA	MA	113106	33116
130	900621	1 0353-0205	HESS STATION #32202	SCHENECTADY	NY	NYS	162303	130617
131	900670	1:0353-0205	HESS STATION #32210	ALBANY	NY		162304	37901
132	900704	1 0353-0205	HESS STATION #32226	SCHENECTADY	NY	NYS	162303	130619
133	900720	1 0353-0205	HESS STATION #32234	DELMAR	NY	NYS	162305	130777
134	900886	1 0353-0205	HESS STATION #32301	WEST HAVERSTRAW	NY	NYS	162309	770360
135	901041	1 0353-0205	HESS STATION #32332	WAPPINGERS FALL	NY	NYS	162308	130230
136	901108	1:0353-0205	HESS STATION #32339	GLENVILLE	NY	NYS	162303	37471
137	901298	1 0353-0205	HESS STATION #32359	JOHNSTOWN	NY	NYS	162303	177292
138	901306	1 0353-0205	HESS STATION #32361	HUDSON	NY	NYS	162306	176725
139	901322	1 0353-0205	HESS STATION #32363	POUGHKEEPSIE	NY	NYS	162308	178666

NEIAIL	DIOTIO	DOTION DATE	, WEEK OF JOET 13	<u>, 1000</u>		ŀ	1 1	
#/ STORES	McLANE# [	#/ DISPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
140	901389	1.0353-0205	HESS STATION #32402	HUDSON FALLS	NY	NYS	162302	130512
141	901405	1 0353-0205	HESS STATION #32404	SCOTIA	NY	NYS	162303	619817
142	901413	1 0353-0205	HESS STATION #32405	SCHENECTADY	;NY	NYS	162303	619816
143	901421	1 0353-0205	HESS STATION #32409	COHOES	NY	NYS	162304	619811
144	901439	1 0353-0205	HESS STATION #32411	TROY	NY	NYS	162306	130784
145	901447	1:0353-0205	HESS STATION #32412	TROY	NY	NYS	162306	619812
146	901462	1 0353-0205	HESS STATION #32415	SLINGERLANDS	NY	NYS	162303	767390
147	901470	1 0353-0205	HESS STATION #32417	SELKIRK	NY	NYS	162305	767292
148	901488	1 0353-0205	HESS STATION #32418	RENSSELAER	NY	NYS	162306	619814
149	901496	1 0353-0205	HESS STATION #32419	RENSSELAER	NY		162306	130781
150	901504	1 0353-0205	HESS STATION #32426	KINGSTON	NY		162305	130182
151	901512	1 0353-0205	HESS STATION #32425	SAUGERTIES	NY	<u>:</u>	162305	619933
152	901520	1 0353-0205	HESS STATION #32423	CATSKILL	NY	NYS	162306	130313
153.	901538	2 0353-0205	HESS STATION #32422	HUDSON	NY	NYS	162306	619840
154	901546	1 0353-0205	HESS STATION #32421	NEW LEBANON	NY	NYS	162306	130395
155	901579	1 0353-0205	HESS STATION #32430	VAILS GATE	NY		162307	667866
156	901595	1 0353-0205	HESS STATION # 32428	POUGHKEEPSIE	NY	NYS	162308	130530
157	901876	1 0353-0205	HESS STATION #32467	HIGHLAND	NY	NYS	162307	178539
158	901884	1 0353-0205	HESS STATION #32468	QUEENSBURY	NY	· · · · · · · · · · · · · · · · · · ·	162302	659787
159	900001	3 0353-0205	HESS STATION #39201	WARWICK	RI	`	112803	38172
		37 0353-0205	Total			<u> </u>		
160	902734	2 0353-0209	HESS MART 32375	SYRACUSE	NY	:	162205	768086
161	900100	1:0353-0209	HESS STATION #38202	ALLENTOWN	∃PA	PEN	133204	126860
		3 0353-0209	Total					
162	900985	2 0353-0301	HESS MART #32325	MILLER PLACE	NY	NYS	122306	114035
163	900993	2:0353-0301	HESS MART #32499	FARMINGVILLE	NY	NYS	122306	88802
164	901314	<b>3</b> 0353-0301	HESS MART #32362	RIVERHEAD	NY	NYS	122303	88299
165	901330	2 0353-0301	HESS MART #32365	MEDFORD	NY	!	122306	761943
166	901702	2 0353-0301	HESS MART #32449	WADING RIVER	NY	1	122303	599358
		11 0353-0301	Total					

MCLANE NE:	JULY WINSTON	\$1.00 OFF 2-	PACK PUR	CHASE / #800750
RETAIL DIST	RIBUTION DATE:	WEEK OF J	ULY 13, 199	8

KEIAIL	<u>יו פוע</u>	IBUTION DATE	. WEEK OF JUL	1 10, 1330		1	- 1 - 1	
#/ STORES N	ACLANE#	#/ DISPLAYS CHAIN-ID	ACCOUNT NAME	СІТУ	STAT	E TAX	S/REP	RJR#
167	600676	1 0353-0302	HESS MART #30324	FAIRFIELD	NJ	!	133008	565166
168	601344	2 0353-0302	HESS MART #30242	LODI	NJ	NJS	122112	87885
169	601369	1 0353-0302	HESS MART #30300	PHILLIPSBURG	NJ	i	133001	639608
170	601377	1 0353-0302	HESS MART #30314	MOUNTAIN LAKES	NJ	NJS	133008	558169
		5 0353-0302	[otal			1	: !	
171	900159	4 0353-0303	HESS MART #38245	READING	PA	PEN	173807	93674
172	900365	1 0353-0303	HESS MART #38280	BLOOMSBURG	PA	PEN	162208	777571
173	900431	3 0353-0303	HESS MART #38295	READING	PA	PEN	173807	963772
174	900472	2 0353-0303	HESS MART #38306	ALLENTOWN	PA	PEN	133204	126921
175	900522	4 0353-0303	HESS MART #38353	THORNDALE	PA	PEN	173807	143288
176	902759	1 0353-0303	HESS MART #38363	MACUNGIE	PA	·	133201	792339
		15/0353-0303	Total				:	
177	900688	2 0353-0304	HESS MART #32214	SYRACUSE	NY		162205	632788
178	900969	1:0353-0304	HESS MART #32319	ROCHESTER	NY	NYS	162604	86248
179	901116	3 0353-0304	HESS MART #32340	ROCHESTER	NY	NYS	162604	36106
180	901165	2 0353-0304	HESS MART #32345	BINGHAMTON	NY	NYS	162204	957256
181	901181	2 0353-0304	HESS MART #32347	FAIRPORT	NY	NYS	162605	288985
182	901272	3:0353-0304	HESS MART #32357	PENFIELD	NY	NYS	162604	89398
183	901280	310353-0304	HESS MART #32358	SALINA	NY		162202	797628
184	901355	1 0353-0304	HESS MART #32370	HENRIETTA	NY	NYS	162604	965735
185	901363	2.0353-0304	HESS MART #32371	NORWICH	NY	NYS	162206	469356
186	901561	2 0353-0304	HESS MART #32431	BINGHAMTON	NY	NYS	162204	251064
187	901603	1 0353-0304	HESS MART #32435	WHITNEY POINT	NY	NYS	162205	251305
188	901652	3:0353-0304	HESS MART #32442	ONTARIO	NY		162605	734170
189	901660	2 0353-0304	HESS MART #32443	CICERO	NY		162202	712610
190	901678	2 0353-0304	HESS MART #32444	FARMINGTON	NY	,	162605	686035
191	901686	1:0353-0304	HESS MART #32447	BATAVIA	NY		162602	601354
192	901694	2:0353-0304	HESS MART #32448	ROCHESTER	NY	NYS	162602	597718
193	901710	3 0353-0304	HESS MART #32450	ROCHESTER	NY	NYS	162604	764295
194	901728	3 0353-0304	HESS MART #32451	CANANDAIGUA	NY	NYS	162605	764154
195	901736		HESS MART #32452	HORNELL	NY	NYS	162606	269771
196	901744	5 0353-0304	HESS MART #32453	CLAY	NY	NYS	162202	547628
197	901751	1 0353-0304	HESS MART #32454	CORTLAND	NY	NYS	162205	171332
198	901769	1	HESS MART #32455	CORTLAND	NY	NYS	162205	171285
199	901769	:	HESS MART #32456	ROCHESTER	NY	NYS	162602	764187
200	901819		HESS MART #32460	LIVERPOOL	NY	NYS	162202	172981

McLAN	E NE:	JULY WINSTON	1 \$1.00 OFF 2-PACK	PURCHASE / #800750		-		
RETAIL	DISTR	RIBUTION DATE	: WEEK OF JULY 13	<u>, 1998</u>				
#/ STORES I	VicLANE#	#/ DISPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
201	901827		HESS MART #32461	SYRACUSE	NY	NYS	162205	762402
202	901835	1 0353-0304	HESS MART #32463	ELMIRA	NY	NYS	162605	269850
203	902668	2 0353-0304	HESS MART #32424	ROCHESTER	NY	: 	162602	783845
204	902700	1 0353-0304	HESS MART 32372	ROME	NY		162206	768087
205	902718	1 0353-0304	HESS MART 32373	SYRACUSE	NY		162205	768088
206	902726	1 0353-0304	HESS MART 32374	BRIDGEPORT	NY		162202	768089
207		2 0353-0304	HESS EXPRESS #32445	BROCKPORT	NY	· · · · · · · · · · · · · · · · · · ·	162602	803570
		63 0353-0304	Total					
208	900613	1 0353-0305	HESS MART #32201	RENSSELAER	NY	NYS	162306	130783
209	900712	1 0353-0305	HESS MART #32228	AMSTERDAM	NY	NYS	162303	130584
210	900720	1 0353-0305	HESS MART #32334	ALBANY	NY	NYS	162304	37905
211:	900910	2 0353-0305	HESS MART #32306	KINGSTON	NY	NYS	162305	619979
212	901173	1 0353-0305	HESS MART #32346	S GLENS FALLS	NY	NYS	162302	289481
213	901207	1 0353-0305	HESS MART #32349	SARATOGA SPRING	NY	NYS	162304	432429
214	901371	1 0353-0305	HESS MART #32401	GLENS FALLS	NY	NYS	162302	130637
215	901397	1 0353-0305	HESS MART #32403	CLIFTON PARK	NY	!	162304	696054
216	901587	1 0353-0305	HESS MART #32429	CARMEL	NY	NYS	162309	787004
217	901645	1 0353-0305	HESS MART #32441	CLIFTON PARK	NY	· 	162304	467739
218	902163	1 0353-0305	HESS MART #32420	CASTLETON ON HUDSON	NY	NYS	162306	130782
1			<b>†</b>	· 1	1	1		

1 0363-0305 HESS EXPRESS #32446

13 0353-0305 Total

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BALLSTON SPA

162304

800362

902767

219

#/ STORES A	fcLANE# DI	#/ SPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
1	97675	1 0362-0101	SUNOCO A-PLUS	NEW CASTLE	DE	!	132606	665055
	46078	2 0362-0101	A-PLUS 60477	POTTSVILLE	PA	PEN	173806	184742
3	46904	1:0362-0101	A-PLUS MINI #60218	PHILADELPHIA	PA	PEN	132608	778618
4	47332	<b>1</b> :0362-0101	A-PLUS #60471	READING	PA	PEN	173807	777394
5	47696	1 0362-0101	SUNOCO #8268	PHILADELPHIA	PA	PEN	133408	385953
6	48439	2 0362-0101	A-PLUS #60368	WAYNE	PA		133202	610057
7	49031	1 0362-0101	P&O, INC.	LANCASTER	PA	PEN	173807	181429
8:	49320	1 0362-0101	A-PLUS #60451	ALLENTOWN	PA		133204	776876
9	49346	1,0362-0101	A-PLUS #60449	NAZARETH ,	PA		162208	776534
10	49718	1 0362-0101	A-PLUS MINI #60214	PHILADELPHIA	PA		133206	778671
11	97303	3 0362-0101	SUNOCO #5040	READING	PA		173807	968498
12	97402	1 0362-0101	PARDO'S A-PLUS	WEST CHESTER	PA		173807	284658
13	97543	1 0362-0101	SUNOCO MINI MT.#7024	DREXEL HILL	PA		133202	307190
ļ 		17 0362-0101	Total				:	
14	46409	1 0362-0102	A-PLUS #60045F	MANLIUS	NY		162206	338305
15:	46615	1 0362-0102	NORRIS ENTERPRISES	ALBANY	NY	NYS	162304	176140
16	46706	1 0362-0102	JOHN CELLA D/B/A	WASHINGTONVILLE	NY	NYS	133005	368196
17	46961	1 0362-0102	A PLUS 60021	CLIFTON PARK	NY	NYS	162304	767962
18	47027	1 0362-0102	A-PLUS	OSWEGO	NY		162202	793609
19	47100	1 0362-0102	COAGER INC.	ALBANY	NY		162304	475448
20	47118	1 0362-0102	PATEL MINI MKT APLUS	AMENIA	NY		162308	481558
21	47126	1 0362-0102	APLUS MINI MART	ROSENDALE	NY		162306	701717
22	47290	1 0362-0102	APLUS MINI MARKET	SYRACUSE	NY		162205	621021
23	47472	1 0362-0102	APLUS MINI MARKET	NIAGARA FALLS	NY		162601	662012
24	47522	1 0362-0102	POONAM ENTERPRISES	LIVERPOOL	NY		162202	623412
25	48058	1 0362-0102	APLUS MINI MARKET	NIAGARA FALLS	NY	i	162601	656763
26	48074	<b>2</b> 0362-0102	APLUS MINI MKT	ELMIRA HEIGHTS	NY	:	162605	677714
27	48314	1 0362-0102	A-PLUS MINI MKT	AUBURN	NY	1	162202	688493
28	48470	1 0362-0102	LPQ CORPORATION	WATERTOWN	NY	į	162201	785012
29	49189	1 0362-0102	A-PLUS	WEBSTER	NY	ı	162604	637143
30	98830	2 0362-0102	SUNOCO-A-PLUS MINI	NEW PALTZ	NY	!	162307	968099
		19 0362-0102			.			
31	45906	2 0362-0103	KRADEL'S M/M	BUTLER	PA	:	173005	631 <b>9</b> 77
32	46698		VANDYS A-PLUS #60467	QUENTIN	PA	i	173803	776158
33	46920		A-PLUS #60402	ERIE	PA		173001	441824
34	47373	1	A-PLUS 60303	HARRISBURG	PA		173803	776228

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McLANE NE:	JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #800750	
RETAIL DISTR	RIBUTION DATE: WEEK OF JULY 13, 1998	•

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#/ STORES Mo		LAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	\$/REP	RJR#
35	47456	1 0362-0103	APLUS/SUN COOP 7379	PITTSBURGH	PA	PEN	173202	63275
36	47498	1 0362-0103	VANDY'S A-PLUS #2	CAMP HILL	PA		173802	775365
37	47662	1 0362-0103	JORDEN'S A PLUS	PITTSBURGH	PA		173204	661913
38	47738	1 0362-0103	A-PLUS LHB LIMITED	CAMP HILL	PA		173802	765433
39	48165	1 0362-0103	SALIBA A-PLUS	CONNELLSVILLE	PA	:	173203	846917
40	48306	2 0362-0103	A-PLUS EXPRESS #7361	ALIQUIPPA	PA		173006	520760
41:	48603	1:0362-0103	APLUS EXPRESS	INDIANA	PA		173005	688938
42	49015	2:0362-0103	A PLUS #60567	PITTSBURGH	PA	·	173202	337598
43	49049	2:0362-0103	A PLUS #60545 .	WASHINGTON	PA		173206	632426
44	49247	1.0362-0103	DAW A PLUS	JEANNETTE	PA	PEN	173203	845660
45	49254	2:0362-0103	A-PLUS #60423	BROWNSVILLE	PA	:	173201	337894
46	49338	1 0362-0103	A PLUS MINI MART	UNIONTOWN	PA	·	173201	661595
47	49353	1:0362-0103	A-PLUS 60297	SUNBURY	PA		173804	775476
48	49486	1 0362-0103	A-PLUS 60302	HARRISBURG	PA		173803	776229
49:	49510	1 0362-0103	A-PLUS 60307	HARRISBURG	PA		173803	180277
50:	49775	1 0362-0103	FALOONS A PLUS 60482	GETTYSBURG	PA	ļ 	173802	37507
	· · · · · · · · · · · · · · · · · · ·	26 0362-0103	Total					
51	97873	2.0362-0106	ACTON SUNOCO	ACTON	MA		112608	600107
52	98061	<b>2</b> 0362-0106	SUNOCO FOOD MRT.5091	NORWELL	MA	ļ	113008	<b>441</b> 761
53	98202	1:0362-0106	FROST'S SUNOCO #8021	LEOMINSTER	MA	<u> </u>	112608	755427
54	96909	<b>2</b> 0362-0106	SUNOCO SERV STA_5088	CUMBERLAND	RI	·	112802	646673
		7 0362-0106	Total			1		
55	44099	1 0362-0201	A-PLUS COOP #7223	EGG HARBOR TWP	NJ	:	133401	744822
56	40691	1 0362-0201	A-PLUS COOP #7311	SLATINGTON	PA	PEN	162207	776969
57	40709	1:0362-0201	A-PLUS COOP #7309	ALLENTOWN	PA	PEN	133204	183598
58	40725	1 0362-0201	A-PLUS COOP #7308	ВАТН	PA	PEN	162207	776403
59	40758	1 0362-0201	A-PLUS COOP #7497	LANSDALE	PA	PEN	133203	277587
60	40766	1 0362-0201	A-PLUS COOP #7496	WYOMISSING	PA	PEN	173807	183271
61	40857	1:0362-0201	A-PLUS COOP #7349	PHILADELPHIA	PA	PEN	133408	778778
62	40972	1 0362-0201	A-PLUS COOP #7315	BERWYN	PA		173807	625574
63	40980	1 0362-0201	A-PLUS COOP #7310	BUTZTOWN	∃PA	PEN	133204	776722
64	41178	1 0362-0201	A-PLUS COOP #7350	READING	PA	PEN	173807	776551
65	41210	1:0362-0201	A-PLUS COOP #7335	PHILADELPHIA	PA		133409	393478
66	42010	1 0362-0201	A-PLUS COOP #7300	BALA CYNWYD	PA		133202	597670
67	42622	1:0362-0201	A-PLUS COOP #7490	WEST HAZLETON	PA	PEN	173806	777064
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McLAI	NE NE: JULY WINSTO	N \$1.00 OFF 2-PAC	K PURCHASE	/#800750		į	<u> </u>
RETAI	L DISTRIBUTION DAT	E: WEEK OF JULY	13, 1998				
#1	#/						
STORES	MCLANE # DISPLAYS CHAIN-ID	ACCOUNT NAME	CITY		STATE	TAX	S/F

		JOHON DATE	, WEEK OF OOL / /	<u> </u>		; 	i	
#/ STORES M	ICLANE# DI	#/ SPLAYS CHAIN-ID	ACCOUNT NAME	СІТҮ	STAT	E TAX	S/REP	RJR#
69	42911	1 0362-0201	A-PLUS COOP #7425	LANCASTER	PA	PEN	173807	775492
70	43000	<b>1</b> 0362-0201_	A-PLUS COOP #7403	PHOENIXVILLE	PA		133205	378518
71	43059	1 0362-0201	A-PLUS COOP #7322	NORTH WALES	PA	PEN	133203	452469
72	43091	1 0362-0201	A-PLUS COOP #7491	KINGSTON	PA	PEN	162208	777595
73	43109	1 0362-0201	A-PLUS COOP #7316	WYOMISSING	PA	PEN	173807	776419
74	43380	1 0362-0201	A-PLUS COOP #7307	BREINIGSVILLE	PA		173806	776558
75	43455	1 0362-0201	A-PLUS COOP #7319	PROSPECT PARK	PA	<del></del>	132607	568701
76	43505	1 0362-0201	A-PLUS COOP #7493	STROUDSBURG	PA	PEN	162209	776507
77	43612	1 0362-0201	A-PLUS COOP #7304	ALLENTOWN	PA		133204	618178
78	43703	1 0362-0201	A-PLUS COOP #7321	READING	PA	!	173807	454921
79	43729	1 0362-0201	A-PLUS COOP #7509	WILKES BARRE	PA		162208	574707
80	43737	1 0362-0201	A-PLUS COOP #7499	WILKES BARRE	PA		162208	581944
81	43760	1 0362-0201	A-PLUS COOP #7406	WARMINSTER	PA		133203	126973
82	43778	1 0362-0201	A-PLUS COOP #7511	WEST CHESTER	PA		173807	610121
83	43851	1 0362-0201	A-PLUS COOP #7189	ALLENTOWN	PΑ	<b></b>	133204	606432
84	43877	1 0362-0201	A-PLUS COOP #7200	PHILADELPHIA	PA	1	133408	960373
85	43943	1 0362-0201	A-PLUS COOP #7192	SCRANTON	PA		162209	719138
86	43968	1 0362-0201	A-PLUS COOP #7194	PHILADELPHIA	PA		133207	21833
87	44032	1 0362-0201	A-PLUS COOP #7205	KING OF PRUSSIA	PA		133205	778949
88	44701	1 0362-0201	A-PLUS COOP #7504	READING	PA		173807	663800
89	44750	1 0362-0201	A-PLUS COOP #7505	PHILADELPHIA	PA	1	133206	666052
90	44818	1 0362-0201	A-PLUS COOP #7142	LANCASTER	PA	· 	173807	492926
91	44875	1 0362-0201	A-PLUS COOP #7148	SPRING CITY	;PA		133205	702012
92	44909	1 0362-0201	A-PLUS COOP #7149	READING	PA		173807	668495
93	97444	1 0362-0201	A-PLUS COOP #6021	BALA CYNWYD	:PA		133202	200511
94	97527	1 0362-0201	A-PLUS COOP #7039	EXTON	.PA	•	173807	590450
	!	40 0362-0201	Total		,			
95	41251	1 0362-0202	A-PLUS COOP #7171	CALEDONIA	NY		162604	714960
96	41657	1 0362-0202	A-PLUS COOP #7450	SYRACUSE	NY		162205	88574
97	41681	1 0362-0202	A-PLUS COOP #7339	SPENCERPORT	NY	Ī	162602	763524
98	41749	1 0362-0202	A-PLUS COOP #7363	ROCHESTER	:NY		162604	763342
99	41756	1 0362-0202	A-PLUS COOP #7332	BATAVIA	NY		162602	765336
100	41764	1 0362-0202	A-PLUS COOP #7328	ROCHESTER	NY.		162604	763555
101	41772	1 0362-0202	A-PLUS COOP #7341	BUFFALO	NY	NYS	162601	765443
102	41822		A-PLUS COOP #7326	ROCHESTER	NY		162604	763554
103	41913		A-PLUS COOP #7302	JEFFERSON VLY	.NY	NYS	162309	769924
103	71313	110002-0202	200 0001 11002	V., ( P.110011 TE)				

McLANE NE:	<b>JULY WINSTON \$1.00</b>	OFF 2-PACK PURCHASE / #80075	50

RETAIL	<b>DISTRIBUTION DATE:</b>	WEEK OF	JULY 13, 1998

#/ ORES M	cLANE# DIS	#/ SPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STAT	E TAX	S/REP	RJR#
104	42002	1:0362-0202	A-PLUS COOP #7346	ROCHESTER	NY		162604	76369
105	42051	1 0362-0202	A-PLUS COOP #7368	ELMA	NY	NYS	162603	12844
106	42127'	1:0362-0202	A-PLUS COOP #7464	ALBANY	NY	NYS	162304	13063
107	42242	1:0362-0202	A-PLUS COOP #7458	ITHACA	NY	:	162605	76342
108	42309	1 0362-0202	A-PLUS COOP #7459	ITHACA	NY		162605	76354
109	42515	1 0362-0202	A-PLUS COOP #7457	WATKINS GLEN	NY		162605	76334
110	43133	1 0362-0202	A-PLUS COOP #7367	DUNKIRK	NY		162606	38123
111	43216	1 0362-0202	A-PLUS COOP #7330	ROCHESTER	NY		162604	76437
112	43232	1 0362-0202	A-PLUS COOP #7333	ROCHESTER	NY		162602	30619
113	43257	1 0362-0202	A-PLUS COOP #7364	FAIRPORT	NY		162605	76329
114	43265	110362-0202	A-PLUS COOP #7455	BALDWINSVILLE	NY		162202	76273
115	43273	1 0362-0202	A-PLUS COOP #7454	SYRACUSE	NY		162205	31390
116	43463	1 0362-0202	A-PLUS COOP #7345	HÖNEÖYE FALLS	NY	<u> </u>	162604	43883
1171	43471	1 0362-0202	A-PLUS COOP #7344	ROCHESTER	NY		162604	57056
118	43596	1 0362-0202	A-PLUS COOP #7204	BUFFALO	NY		162601	76444
119	43620	1 0362-0202	A-PLUS COOP #7186	NEW HARTFORD	NY	 	162206	71883
120	43711	1 0362-0202	A-PLUS COOP #7340	ROCHESTER	NY	:	162604	51784
121	43927	1 0362-0202	A-PLUS COOP #7191	WELLSVILLE	NY		162606	72842
122	43935	1 0362-0202	A-PLUS COOP #7190	BUFFALO	NY		162601	63063
123	44008	1 0362-0202	A-PLUS COOP #7202	ONEIDA	NY		162206	74638
124	44024	1:0362-0202	A-PLUS COOP #7203	SCHENECTADY	<sup>‡</sup> NY	•	162303	76790
125	44065	1 0362-0202	A-PLUS COOP #7211	BUFFALO	NY	· .	162602	74028
126	44149	1 0362-0202	A-PLUS COOP #7343	BLASDELL	NY	NYS	162603	5221
127!	44164	1 0362-0202	A-PLUS COOP #7327	ROCHESTER	NY	NYS	162604	76390
128	44263	1 0362-0202	A-PLUS COOP #7462	SENECA FALLS	NY	NYS	162202	76386
129	44453	1:0362-0202	A-PLUS COOP #7381	FAIRPORT	NY		162605	48863
130	44636	1 0362-0202	A-PLUS COOP #7452	CAMILLUS	NY		162205	61316
131	44867	1:0362-0202	A-PLUS COOP #7382	PENFIELD	NY		162604	45285
132	44925		A-PLUS COOP #7160	FAYETTEVILLE	NY		162206	70438
133	44933		A-PLUS COOP #7140	PENN YAN	NY		162605	73512
134	46797		A-PLUS COOP #7206	ALBANY	NY		162303	74927
135	48199		A-PLUS COOP #7166	CENTRAL VALLEY	NY	NYS	162309	76923
		41 0362-0202	•	1		<del></del>		

#1		HI		A Section of				
	CLANE # DISP	LAYS CHAIN-ID	ACCOUNT NAME	CITY	STAT	E TAX	\$/REP	RJR#
136	10389	1 0362-0203	A-PLUS COOP #7176	AMBRIDGE	PA	PEN	173004	845003
137	40550	1 0362-0203	A-PLUS COOP #7374	WHITE HALL	PA	PEN	173202	845710
138	40568	1 0362-0203	A-PLUS COOP #7353	MILLVALE	PA	PEN	173207	844857
139	40618	1'0362-0203	A-PLUS COOP #7485	PITTSBURGH	PA	PEN	173207	337077
140	40626	1 0362-0203	A-PLUS COOP #7476	PITTSBURGH	PA	PEN	173202	845514
141:	40634	1.0362-0203	A-PLUS COOP #7375	PITTSBURGH	PA	PEN	173202	845556
142	40659	1 0362-0203	A-PLUS COOP #7371	SCOTTDALE	PA	:	173203	765996
143	40667	1:0362-0203	A-PLUS COOP #7503	GREENSBURG	PA	PEN	173203	174204
144	41004	1:0362-0203	A-PLUS COOP #7501	E PITTSBURGH	PA	PEN	173204	500779
145	41079	1 0362-0203	A-PLUS COOP #7423	NEW KENSINGTON	PA	PEN	173005	947628
146	41095	1:0362-0203	A-PLUS COOP #7422	YORK	PA		173802	282653
147	41665	1.0362-0203	A-PLUS COOP #7380	JOHNSTOWN	PA	PEN	173805	738752
148	41673	1 0362-0203	A-PLUS COOP #7356	NEW CASTLE	PA	PEN	173004	844207
149:	41715	1:0362-0203	A-PLUS COOP #7373	LOCK HAVEN	PA		173804	775563
150:	42713	1 0362-0203	A-PLUS COOP #7430	CRAFTON	PA	PEN	173007	845522
151	42770	1 0362-0203	A-PLUS COOP #7355	BUTLER	PA	PEN	173005	381930
152	42994	1 0362-0203	APLUS COOP #7484	ALLENWOOD	PA	<u> </u>	173804	683436
153	43117	1:0362-0203	A-PLUS COOP #7362	MARS	PA		173004	734882
154	43356	1 0362-0203	A-PLUS COOP #7486	STATE COLLEGE	PA		173805	766170
155	43562	1:0362-0203	A-PLUS COOP #7173	HARRISBURG	PA		173803	776198
156	43802	1 0362-0203	A-PLUS COOP #7177	YORK	PA		173802	586279
157	43869	1 0362-0203	A-PLUS COOP #7372	SWISSVALE	PA	PEN	173207	336955
158	44073	1 0362-0203	A-PLUS COOP #7216	FAYETTEVILLE	PA		292608	77,6087
159	44107	1 0362-0203	A-PLUS COOP #7421	NEW KENSINGTN	PA	PEN	173005	845038
160	44180	1 0362-0203	A-PLUS COOP #7359	GIBSONIA	PA		173004	436867
161	44198	1 0362-0203	A-PLUS COOP #7358	CORAOPOLIS	PA		173006	520762
162	44206	1 0362-0203	A-PLUS COOP #7428	NO. HUNTINGTON	PA		173203	447190
163.	44255	1 0362-0203	A-PLUS COOP #7427	PITTSBURGH	PA	:	173202	520744
164	44610	1:0362-0203	A-PLUS COOP #7135	BEAVER	PA	PEN	173004	335859
165	44768	1 0362-0203	A-PLUS COOP #7508	BRIDGEVILLE	PA		173206	674695
166	44800	1 0362-0203	A-PLUS COOP #7139	GLENSHAW	PA	PEN	173207	845515
167	44826	1;0362-0203	A-PLUS COOP #7144	PITTSBURGH	PA		173207	845840
168	44990	1:0362-0203		PITTSBURGH	PA	PEN	173204	845452
169	48306	1 0362-0203		ALIQUIPPA	PA	!	173006	809034
170	96297	1:0362-0203	A-PLUS COOP #6969	WEXFORD	PA		173004	844932
171	97014	1:0362-0203		GREENSBURG	PA		173203	

McLANE NE:	JULY WINSTON	\$1.00 OFF 2-PA	CK PURCHASE / #800750
RETAIL DIST	RIBUTION DATE:	WEEK OF JUL	Y 13, 1998

VEIVIE	DIGINIE	OTION DATE	. WEEK OF JOET I	<u>3, 1000</u>		1	
#/ STORES I	McLANE# DIS	#/ SPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
172	97022	1:0362-0203	A-PLUS COOP #6970	PITTSBURGH	PA	173207	845087
173	97451	1:0362-0203	A-PLUS COOP #6950	ALLISON PARK	PA	173004	336253
174	97493	1:0362-0203	A-PLUS COOP #6967	NORTH VERSAILLE	PA	173204	907261
175	97501	1:0362-0203	A-PLUS COOP #6968	PENN HILLS	PA	173207	844942
		40 0362-0203	Tota!		<u> </u>		
176	43745	2 0362-0204	A-PLUS COOP #7218	CARLSTADT	NJ	122113	740220
177	43836	1:0362-0204	A-PLUS COOP #7185	RIVERDALE	NJ	122615	720172
178	98301	1 0362-0204	A PLUS COOP #7021	JACKSON	NJ	133405	486342
179	98343	1 0362-0204	A-PLUS COOP #7047	MORRISTOWN	NJ	133003	583125
180	98285	1 0362-0204	A-PLUS COOP #7053	RONKONKOMA	NY	122304	584406
		6 0362-0204	Total				
18 <b>1</b>	10355	2 0362-0206	A-PLUS COOP #7233	E HARTFORD	СТ	113104	807334
182	10108	1 0362-0206	A-PLUS COOP #7061	WESTFIELD	MA	113109	593879
183	10124	1 0362-0206	A-PLUS COOP #7063	CHICOPEE	MA	113108	593892
184	10165	1 0362-0206	A-PLUS COOP #7067	CHICOPEE	MA	113108	593896
185	10181	1 0362-0206	A-PLUS COOP #7069	SPRINGFIELD	MA	113106	593901
186	10207	1 0362-0206	A-PLUS COOP #7071	WEST SPRINGFIEL	MA	113106	593904
187	10215	1 0362-0206	A-PLUS COOP #7072	SPRINGFIELD	MA	113106	590456
188	10223	1 0362-0206	A-PLUS COOP #7073	CHICOPEE	MA	113108	593906
189	10249	1 0362-0206	A-PLUS COOP #7075	WEST SPRINGFIELD	MA	113109	593898
190	43653	1 0362-0206	:A-PLUS COOP #7215	SHREWSBURY	MA	112610	747108
191	97907	1 0362-0206	A-PLUS COOP #6002	LEOMINSTER	MA	112608	509235
192	97956	1:0362-0206	A-PLUS COOP #2202	N ATTLEBORO	MA	112809	379589
193.	97964	1 0362-0206	A-PLUS COOP #6003	BEVERLY	MA	112602	756450
194:	98111	1 0362-0206	A-PLUS COOP #6007	FRAMINGHAM	MA	112609	756400
195	98129	1:0362-0206	A-PLUS COOP #6004	FITCHBURG	MA	163804	75 <b>542</b> 5
196	98145	1 0362-0206	A-PLUS COOP #6035	MANSFIELD	MA	112809	551305
197	43695	1 0362-0206	A-PLUS COOP #7187	WINDHAM	NH	163805	719718
198	43828	1 0362-0206	A-PLUS COOP #7179	WEST WARWICK	RI	112803	383571
199	97097	1 0362-0206	A-PLUS COOP #7022	WEST WARWICK	RI	112803	489154
		20 0362-0206	Total				
200	40956	1 0362-0301	SUNOCO COOP #7305	PALMERTON	PA PEN	162208	677573
201	41202	1 0362-0301	SUNOCO COOP #7494	KING OF PRUSSIA	PA PEN	133205	90409
202	42663	1 0362-0301	SUNOCO COOP #7392	SHARON HILL	PA	132607	779500
203	42671	1 0362-0301	SUNOCO COOP #7495	MEDIA	PA	132607	509837
204	42689	1 0362-0301	SUNOCO COOP #7323	CLIFTON HEIGHTS	PA	133202	779501

McLANE NE:	JULY WINSTON \$1.00 OFF 2-PA	ACK PURCHASE / #800750
	RIBUTION DATE: WEEK OF ILL	

#/ STORES N	IcLANE# DI	#/ SPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATI	TAX	S/REP	RJR#
205	42705	1 0362-0301	SUNOCO COOP #7489	LANDISVILLE	PA	PEN	173803	77740
206	42812	1 0362-0301	SUNOCO COOP #7317	COATESVILLE	PA		173807	77950
207	42853	<b>1</b> 0362-0301	SUNOCO COOP #7492	EPHRATA	PA	PEN	173803	7399
208	42879	<b>1</b> 0362-0301	SUNOCO COOP #7351	COLUMBIA	PA	PEN	173802	51883
209	44883	1 0362-0301	SUNOCO COOP #7154	WEST CHESTER	PA		173807	74590
210	96388	<b>1</b> 0362-0301	SUNOCO COOP #7019	WEST CHESTER	PA		173807	61188
		11:0362-0301	Total				:	
211	29017	1 0362-0302	SUNOCO COOP #7444	CLAYTON	NY		162201	76284
212	29058	1 0362-0302	SUNOCO COOP #7438	POTSDAM	NY		162201	76202
213	29066	1 0362-0302	SUNOCO COOP #7439	CANTON	NY		162201	17267
214	29074	1:0362-0302	SUNOCO COOP #7446	MASSENA	NY	1	162201	17258
215	29124	1.0362-0302	SUNOCO COOP #7440	MALONE	NY		162201	76687
216	29165	1 0362-0302	SUNOCO COOP #7442	CHATEAUGAY	NY		162201	76751
217	29199	1-0362-0302	SUNOCO COOP #7441	OGDENSBURG	NY		162201	76303
218	29280	1:0362-0302	SUNOCO COOP #7131	AMHERST	NY	:	162602	69179
219	29298	1 0362-0302	SUNOCO COOP #7181	BUFFALO	NY	!	162601	71610
220	29314	1 0362-0302	SUNOCO COOP #7397	BUFFALO	NY	NYS	162603	4073
221	29348	1.0362-0302	SUNOCO COOP #7222	LACKAWANNA	NY		162603	74799
222	29363	1 0362-0302	SUNOCO COOP #7220	TONAWANDA	NY		162601	74400
223	29371	1 0362-0302	SUNOCO 7225	WILLIAMSVILLE	NY		162602	77076
224	42150	1.0362-0302	SUNOCO COOP #7463	QUEENSBURY	NY	NYS	162302	17697
225	42200	1 0362-0302	SUNOCO COOP #7338	CANANDAIGUA	NY	NYS	162605	8827
226	42226	1 0362-0302	SUNOCO COOP #7303	OSSINING	NY	NYS	122206	17954
227	42317	1 0362-0302	SUNOCO COOP #7342	EAST ROCHESTER	NY	NYS	162604	76359
228	42440	1 0362-0302	SUNOCO COOP #7474	HORSEHEADS	;NY	NYS	162605	76432
229	42531	1 0362-0302	SUNOCO COOP #7472	LYONS	NY	NYS	162605	50212
230	43885	1 0362-0302	SUNOCO COOP #7447	WATERTOWN	NY		162201	69180
231	43950	1 0362-0302	SUNOCO COOP #7183	MONROE	NY	·	133005	73530
232	44438	1:0362-0302	SUNOCO COOP #7329	ROCHESTER	NY	NYS	162604	33648
233	44479	1 0362-0302	SUNOCO COOP #7475	ELMIRA	NY		162605	69179
234	44495	1 0362-0302	SUNOCO COOP #7473	CORNING	NY		162605	51581
235	44545	1 0362-0302	SUNOCO COOP #7471	ELMIRA	NY		162605	26998
236	44628	1 0362-0302	SUNOCO COOP #7448	SYRACUSE	NY		162205	74555
237	44727	1 0362-0302	SUNOCO COOP #7502	MASSENA	NY		162201	66974
238	44735	1 0362-0302	SUNOCO COOP #7513	MALONE	NY		162201	72474
		28 0362-0302	Total	k !				

McLANE NE: JUL	Y WINSTON \$1	1.00 OFF 2-P.	ACK PURCHASE	/#800750
RETAIL DISTRIBL	ITION DATE: V	VEEK OF JU	LY 13. 1998	

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#/ STORES M	cLANE # DIS	#/ SPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
239	41244	1:0362-0303	SUNOCO COOP #7169	BELLE VERNON	PA	173202	896446
240	41665	1 0362-0303	SUNOCO COOP #7433	JOHNSTOWN	PA	173805	520754
241	42176	1:0362-0303	SUNOCO COOP #7478	ALTOONA	PA	173805	520750
242	42192	1!0362-0303	SUNOCO COOP #7411	KITTANNING	PA PEN	173005	521312
243	42861	1 0362-0303	SUNOCO COOP #7479	ANNVILLE	PA	173803	309264
244	42895	1,0362-0303	SUNOCO COOP #7483	YORK	PA	173802	74771
245	42937	1 0362-0303	SUNOCO COOP #7408	HERSHEY	PA	173803	309258
246	43141	1 0362-0303	SUNOCO COOP #7432	SHIPPENSBURG	PA	173802	521777
247	43331	1 0362-0303	SUNOCO COOP #7413	MOUNT PLEASANT	PA	173203	521337
248	43570	1 0362-0303	SUNOCO COOP #7434	LEWISTOWN	PA	173804	581837
249	43901	1 0362-0303	SUNOCO COOP #7103	ARNOLD	PA	173005	655357
250	44016	1 0362-0303	SUNOCO COOP #7209	LATROBE	PA	173203	638714
251	44313	1 0362-0303	SUNOCO COOP #7481	NEW STANTON	PA	173203	435130
252	44321	1 0362-0303	SUNOCO COOP #7419	UNIONTOWN	PA	173201	614147
253	44347	1 0362-0303	SUNOCO COOP #7414	BELLEVUE	PA	173007	320566
254	44404	1 0362-0303	SUNOCO COOP #7477	GREENSBURG	PA	173203	417858
255	44412	1 0362-0303	SUNOCO COOP #7416	PITTSBURGH	PA	173207	651827
256	44651	1 0362-0303	SUNOCO COOP #7480	LATROBE	PA	173203	686234
257	44693	1 0362-0303	SUNOCO COOP #7125	BEAVER	PA	173004	667986
258	97048	1 0362-0303	SUNOCO COOP #6961	GLENSHAW	PA	173207	844934
259	97519	1 0362-0303	SUNOCO COOP #6966	NATRONA HTS	PA	173005	844341
		21:0362-0303	otal				•
260	44677	1;0362-0304	SUNOCO COOP #7123	PALISADES PARK	NJ	122111	663090
		1 0362-0304 7					
261	10132	1 0362-0306	SUNOCO COOP #7064	EAST LONGMEADOW	MA	113106	593894
262	10199	1 0362-0306	SUNOCO COOP #7070	SPRINGFIELD	MA	113108	593902
263	10231	1 0362-0306	SUNOCO COOP #7074	FEEDING HILLS	MA	113108	593893
264	96214	1 0362-0306	SUNOCO COOP #6006	WAYLAND	MA	112607	515885
265	97683	1:0362-0306	SUNOCO COOP #7060	AMESBURY	ма	112206	621466
266	44917	1 0362-0306	SUNOCO COOP #7162	ATKINSON	NH	163805	702843
		6 0362-0306	Гotal		:		
267	18218	1 0362-0401	SUNOCO COOP TPK 7092	BOWMANSVILLE	;PA	173807	521735
268	18226	1 0362-0401	SUNOCO COOP TPK 7093	ELVERSON	PA	173807	397219
269	18234	1 0362-0401	SUNOCO COOP TPK 7094	WAYNE	PA	133202	456007
270	18275	1 0362-0401	SUNOCO COOP TPK 7084	KING OF PRUSSIA	PA	133205	455878
271	18283	1 0362-0401	SUNOCO COOP TPK 7085	TREVOSE	PA	133201	407602

McLANE NE: JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #800750
RETAIL DISTRIBUTION DATE: WEEK OF JULY 13, 1998

#/ ORES N	ICLANE# DIS	#/ SPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
272	18291	1 0362-0401	SUNOCO COOP TPK 7086	TREVOSE	PA	133201	
273	18309	1 0362-0401	SUNOCO COOP TPK 7087	WESCOSVILLE	PA	133204	52173
274	18317	1 0362-0401	SUNOCO COOP TPK 7088	JIM THORPE	PA	173806	67268
		8 0362-0401	Total		:		
275	18192	1 0362-0403	SUNOCO COOP TPK 7090	MIDDLETOWN	PA	173803	67424
276	18200	1 0362-0403	SUNOCO COOP TPK 7091	ELIZABETHTOWN	PA	173803	66077
277	18242	1 0362-0403	SUNOCO COOP TPK 7095	VERONA	PA	173207	65592
278	18259	1:0362-0403	SUNOCO COOP TPK 7096	WARRENDALE	PA	173004	64937
279	18267	1 0362-0403	SUNOCO COOP TPK 7083	ROCHESTER	PA	173004	64911
280	18325	1 0362-0403	SUNOCO COOP TPK 7089	HUNKER	PA	173203	68893
281	18333	1 0362-0403	SUNOCO COOP TPK 7079	BEDFORD	PA	173801	41599
282:	18341	1.0362-0403	SUNOCO COOP TPK 7076	SOMERSET	PA	173801	41599
283	18358	1.0362-0403	SUNOCO COOP TPK 7077	SOMERSET	PA	173801	41599
284	18366	1 0362-0403	SUNOCO COOP TPK 7078	BEDFORD	PA	173801	41599
285	18374	1 0362-0403	SUNOCO COOP TPK 7080	WATERFALL	PA	173805	74590
286	18382	1 0362-0403	SUNOCO COOP TPK 7081	NEWBURG	PA	173805	40255
287	18390	1 0362-0403	SUNOCO COOP TPK 7082	PLAINFIELD	PA	173802	40256
·		13 0362-0403	Total			:	
288	96503	1 0362-0404	SUNOCO COOP TPK 7005	CARNEYS POINT	NJ	133402	73922
289	96511	1 0362-0404	SUNOCO COOP TPK 7006	CARNEYS POINT	NJ	133402	48339
290	96529	1 0362-0404	SUNOCO COOP TPK 7007	CHERRY HILL	NJ	133407	41328
291	96537	1 0362-0404	SUNOCO COOP TPK 7008	MOUNT LAUREL	NJ	133407	41329
292	96545	1 0362-0404	SUNOCO COOP TPK 7009	HAMILTON TWP	,NJ	133405	48438
293.	96552	1 0362-0404	SUNOCO COOP TPK 7010	HAMILTON TWP	NJ	133405	48438
294	96560	1 0362-0404	SUNOCO COOP TPK 7011	CRANBURY	NJ	133004	48438
295	96578	1,0362-0404	SUNOCO COOP TPK 7012	EAST BRUNSWICK	NJ	133007	48034
296	96586	1 0362-0404	SUNOCO COOP TPK 7013	WOODBRIDGE	NJ	133006	47092
297	96594	1 0362-0404	SUNOCO COOP TPK 7014	WOODBRIDGE	NJ	133006	47096
298	96610	1 0362-0404	SUNOCO COOP TPK 7016	SECAUCUS	NJ	122113	48490
299	96628	1 0362-0404	SUNOCO COOP TPK 7017	RIDGEFIELD	NJ	122113	48489
	•	12 0362-0404	Total				

Mo	LANE NE:	JULY WINSTON	\$1.00 OFF 2-PAC	K PURCHASE / #800750
RE	TAIL DIST	RIBUTION DATE	WEEK OF JULY	13. 1998

#/		#/					
STORES	IcLANE# DIS	SPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
1	63206	1 0560-0000	USA GAS #318	NIAGARA FALLS	NY	162601	500318
		1 0560-0000 1	otal		· · · · · · · · · · · · · · · · · · ·	<u> </u>	
1	100016	1 0919-0000	QUICK CHEK #001	DUNELLEN	NJ :	133003	401639
<u>2</u> .	100024	1 0919-0000	QUICK CHEK #002	PISCATAWAY	NJ	133003	401631
3	100032	1 0919-0000	QUICK CHEK #3	PISCATAWAY	NJ '	133003	655230
4	100040	1 0919-0000	QUICK CHEK #4	HIGHLAND PARK	NJ :	133007	402127
5	100057	1 0919-0000	QUICK CHEK #5	EDISON	NJ	133006	674627
6	100065:	2 0919-0000	QUICK CHEK #006	LINDEN	NJ	122613	772594
7	100073	1 0919-0000	QUICK CHEK #7	PARSIPPANY	NJ	133008	274162
8	100099	1 0919-0000	QUICK CHEK #009	RARITAN	NJ	133001	402328
9	100107	1 0919-0000	QUICK CHEK #10	EATONTOWN	NJ	133002	280149
10	100115	2 0919-0000	QUICK CHEK #011	GARWOOD	NJ	122614	401516
11	100123	1,0919-0000	QUICK CHEK #12	BEDMINSTER	NJ	133001	648832
12.	100131	1,0919-0000	QUICK CHEK #13	BRICK	NJ	133406	280668
13	100149	2 0919-0000	QUICK CHEK #14	BELLEVILLE	NJ	122114	691882
14:	100156	1 0919-0000	QUICK CHEK #15	MATAWAN	NJ	133006	696939
15	100164	2:0919-0000	QUICK CHEK #016	UNION	NJ	122613	401101
16	100180	2:0919-0000	QUICK CHEK #018	MAPLEWOOD	NJ	122614	401119
17	100198	2 0919-0000	QUICK CHEK #19	RAHWAY	NJ	122613	638583
18	100206	1:0919-0000	QUICK CHECK #20	BRADLEY BEACH	NJ	133002	280141
19	100214	2 0919-0000	QUICK CHEK #21	BLOOMINGDALE	NJ	122615	273958
20	100222	1 0919-0000	QUICK CHEK #22	HAMILTON	NJ	133004	279615
21	100248	1 0919-0000	QUICK CHEK #024	MORRIS PLAINS	,NJ	133003	401222
22	100255	1:0919-0000	QUICK CHEK #025	FORDS	NJ	133006	401972
23	100263	2 0919-0000	QUICK CHEK #26	TOTOWA	NJ	122615	274215
24	100289	2 0919-0000	QUICK CHEK #28	LITTLE FALLS	NJ	122615	274213
25	100297	2 0919-0000	QUICK CHEK #029	SCOTCH PLAINS	NJ	122613	401563
26	100305	2:0919-0000	QUICK CHEK #30	UNION	NJ	122613	768101
27	100313	2 0919-0000	QUICK CHEK #31	WANAQUE	NJ	122615	273940
28	100321	1 0919-0000	QUICK CHEK #032	HACKETTSTOWN	NJ	133001	401203
29	100339	1:0919-0000	QUICK CHEK #033	WASHINGTON	NJ	133001	402519
30	100347	2 0919-0000	QUICK CHEK #34	EMERSON	NJ	122111	752908
31	100362	<b>1</b> 0919-0000	QUICK CHEK #36	LAKEWOOD	NJ	133405	758621
32	100370	1 0919-0000	QUICK CHEK #37	NETCONG	NJ	133008	400505
33	100396	2 0919-0000	QUICK CHEK #39	PASSAIC	NJ	122113	399733
34	100412	1 0919-0000	QUICK CHEK #041	SOUTH PLAINFIEL	NJ	133003	401619

cLANE NE: JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #8007	50
ETAIL DISTRIBUTION DATE: WEEK OF IIII V 12 1008	

#/ STORES		#/ PLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
35	100420	1-0919-0000	QUICK CHEK #42	MOUNT ARLINGTON	NJ	133008	400525
36	100446	1 0919-0000	QUICK CHEK #44	ISELIN	NJ	133006	790363
37	100453	2:0919-0000	QUICK CHEK #045	UNION	NJ	122613	401076
38	100461	2'0919-0000	QUICK CHEK #46	GARFIELD	NJ	122112	771475
39	100487	1 0919-0000	QUICK CHEK LIQ #48	CLINTON	NJ	133001	771671
40	100495	1:0919-0000	QUICK CHEK #49	PARLIN	NJ .	133006	771738
41	100503	1:0919-0000	QUICK CHEK #050	MADISON	NJ	133003	771632
42	100529	1 0919-0000	QUICK CHEK #52	STANHOPE	NJ	133008	400552
43	100537	2:0919-0000	QUICK CHEK #53	SADDLE BROOK	NJ	122112	273629
44	100560	1 0919-0000	QUICK CHEK #56	HOPATCONG	NJ	133008	400534
45	100578	2:0919-0000	QUICK CHEK #57	POMPTON PLAINS	NJ ,	122615	273912
46	100586	1 0919-0000	QUICK CHEK #58	LAKE HIAWATHA	NJ	133008	232147
47	100602	210919-0000	QUICK CHEK #60	TOWACO	NJ	122615	274247
48	100669	2:0919-0000	QUICK CHEK #66	CLIFTON	NJ	122114	771474
49	100701	1 0919-0000	QUICK CHEK #70	NEWTON	NJ	133008	771153
501	100719	1 0919-0000	QUICK CHEK #71	TRENTON	NJ	133004	780796
51	100768	1 0919-0000	QUICK CHEK #076	BOUND BROOK	NJ	133001	772192
52	100784	2 0919-0000	QUICK CHEK #078	FANWOOD	NJ	122613	772315
53	100800	2 0919-0000	QUICK CHEK #80	HARRISON	NJ	122114	876644
54	100818	1 0919-0000	QUICK CHEK #81	MIDDLETOWN	NJ	133002	772349
55:	100826	1 0919-0000	QUICK CHEK #082	WOODBRIDGE	NJ	133006	772391
56	100842	2 0919-0000	QUICK CHEK #84	NORTH BERGEN	NJ	122113	876707
57	100859	1:0919-0000	QUICK CHEK #085	BRIDGEWATER	NJ	133001	772521
58:	100867	1 0919-0000	QUICK CHEK #86	WEST LONG BRANC	NJ	133002	615917
59:	100875	2 0919-0000	QUICK CHEK #87	BOGOTA	ИJ	122111	770569
60	100917	2:0919-0000	QUICK CHEK #91	BLOOMFIELD	NJ	122614	877134
61	100925	2 0919-0000	QUICK CHEK #92	KEARNY	ИJ	122114	642713
62	100933	2 0919-0000	QUICK CHEK #93	BAYONNE	NJ	122612	642865
63	100958	2 0919-0000	QUICK CHEK #95	BAYONNE	ИJ	122612	642854
64	100974	1 0919-0000	QUICK CHEK #097	EDISON	NJ .	133006	639746
65	100990	1 0919-0000	QUICK CHEK #99	ROCKAWAY	NJ	133008	643043
66	101006	2:0919-0000	QUICK CHEK #100	HOBOKEN	NJ	122113	222565
67	101022	1:0919-0000	QUICK CHEK #102	WOODBRIDGE	NJ	133006	75419
68	101030	1 0919-0000	QUICK CHEK #103	MATAWAN	NJ	133006	516283
69	101048	1 0919-0000	QUICK CHEK #104	MILLTOWN	NJ	133007	78107
70	101055	1 0919-0000	QUICK CHEK #105	PISCATAWAY	NJ	133003	89094

McLANE NE: JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #800750
RETAIL DISTRIBUTION DATE: WEEK OF JULY 13, 1998

#/	McI ANE #	#! DISPLAYS CHAIN-ID	ACCOUNT NAME	СІТҮ	STATE TAX	S/REP	RJR#
71	101063	1:0919-0000	QUICK CHEK #106	MANVILLE	NJ	133001	80207
72	101105	1 0919-0000	QUICK CHEK_#110	LAVALLETTE	NJ	133406	57994
73	101113	2 0919-0000	QUICK CHEK #111	NORTH BERGEN	NJ	122113	509870
74	101121	1:0919-0000	QUICK CHEK #112	PARLIN	NJ	133006	38189
75	101139	<b>1</b> :0919-0000	QUICK CHEK_#113	POINT PLEASANT	NJ	133406	51000
76	101147	<b>1</b>  0919-0000	QUICK CHEK #114	EDISON	NJ	133006	45336
77	1	2 0919-0000	QUICK CHEK #115	WESTFIELD	NJ	122613	502671
78	101170	1 0919-0000	QUICK CHEK #117	PARLIN	NJ	133006	496261
79	101196	1 0919-0000	QUICK CHEK #119	SAYREVILLE	NJ	133006	973008
80	101204	1 0919-0000	QUICK CHEK #120	WALL	NJ	133406	532859
81	101212	1 0919-0000	QUICK CHEK_#121	OAKHURST	NJ	133002	560451
82	101220	1 0919-0000	QUICK CHEK #122	NORTH PLAINFIEL	NJ	133003	901011
83	101238	1 0919-0000	QUICK CHEK #123	HIGHLANDS	NJ	133002	289714
84	101253	1 0919-0000	QUICK CHEK #125	MIDDLESEX	NJ	133003	505820
85	101261	<b>1</b> 0919-0000	QUICK CHEK #126	MARTINSVILLE	NJ	133001	348538
86	101287	2 0919-0000	QUICK CHEK #128	CLIFTON	NJ	122614	457779
87	101295	1 0919-0000	QUICK CHEK #129	NORTH BRANCH	NJ	133001	481722
88	101303	1 0919-0000	QUICK CHEK #130	MIDDLESEX	NJ	133003	354717
89	101311	1-0919-0000	QUICK CHEK #131	PISCATAWAY	NJ	133003	298166
90	101329	1 0919-0000	QUICK CHEK #132	AVENEL	NJ	133006	387451
91	101337	1 0919-0000	QUICK CHEK #133	HAZLET	NJ	133002	289715
92	101352	1 0919-0000	QUICK CHEK #135	CARTERET	NJ	133006	257894
93	101360	110919-0000	QUICK CHECK #136	BORDENTOWN	NJ	133405	354336
94	101378	1 0919-0000	QUICK CHEK #137	TRENTON	NJ	133004	313060
	:	126 0919-0000	Total		1		

				1			,	
#/ STORES M	# IcLANE # DISPL	AYS CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
1	450353	1 0975-0101	MOBIL OIL #01331	BILLERICA	MA		112608	545416
2	450395	1 0975-0101	MOBIL OIL #01789	CONCORD	MA	!	112607	756243
3	450411	2 0975-0101	MOBIL OIL #01AK1	FRAMINGHAM	MA		112609	756264
. 4	450536	1 0975-0101	MOBIL OIL #01185	WELLESLEY	MA	!	112609	807498
5	450619	2 0975-0101	MOBIL OIL #01A3J	EASTON	MA		113007	928601
6	450650	2 0975-0101	MOBIL OIL #01ETC	RAYNHAM	MA		113007	442502
7	450676	<b>2</b> :0975-0101	MOBIL OIL #01EYN	BRAINTREE	MA		113008	530298
8;	450833	1:0975-0101	MOBIL OIL #01KAX	ASHLAND	MA		112610	573433
9	450965	1 0975-0101	MOBIL OIL #01QRC	STURBRIDGE	MA	<u> </u>	112805	177770
10	458299	1 0975-0101	MOBIL OIL #01J99	BRIDGEWATER	MA	: 	113007	742523
11	458307	1:0975-0101	MOBIL OIL #01KAK	BRIDGEWATER	MA		113007	742522
12	4500561	1:0975-0101	MOBIL OIL #01C11	CONCORD	NH	:	163806	204916
13	450098	1:0975-0101	MOBIL OIL #01C2C	EXETER	NH	!	112206	204878
14	450130	1 0975-0101	MOBIL OIL #01CJN	DERRY	NH		163805	342330
15	450155	1 0975-0101	ON THE RUN #01DHX	EPPING	NH	İ	112206	304550
16	450171	2 0975-0101	MOBIL OIL #01E6M	HUDSON	NH		163804	505487
17	450551	1 0975-0101	MOBIL OIL #01358	SOUTH KINGSTOWN	RI	:	112801	112836
18	450577	1 0975-0101	MOBIL OIL #01395	NARRAGANSETT	RI		112801	758696
19	450734	1 0975-0101	MOBIL OIL #01M5T	WEST WARWICK	RI		112803	112657
	<u> </u>	24 0975-0101	Total					
20	470088	2:0975-0108	MOBIL OIL #08J8T	WEBSTER	NY	NYS	162604	537819
21	470161	1 0975-0108	MOBIL OIL #08JM2	LIVERPOOL	NY	NYS	162202	968699
22	470591	1:0975-0108	MOBIL OIL #08H1R	CHEEKTOWAGA	NY	· · · · · · · · · · · · · · · · · · ·	162603	752017
		4 0975-0108	Total					
23	481200	1 0975-0111	MOBIL OIL #01927	MILFORD	ст		122208	729903
24	481606	1,0975-0111	MOBIL OIL #01PY5 SO	NORTH HAVEN	СТ	:	113107	731430
25	481705	1 0975-0111	MOBIL OIL #01PY5 NO	NORTH HAVEN	ст		113107	731431
26	482000	1 0975-0111	MOBIL OIL #01109	FAIRFIELD	СТ		122209	537135
27	482026	2 0975-0111	MOBIL OIL #01620	PLAINFIELD	СТ	<u> </u>	112804	209389
28	483008	1 0975-0111	MOBIL OIL #01652	PLAINFIELD	СТ	!	112804	209391
29	483032	1 0975-0111	MOBIL OIL #01700	MONTVILLE	СТ	:	112804	229367
30	486506	1 0975-0111	MOBIL OIL #01FET	NEW CANAAN	iCT		122205	729874
31	486605	1 0975-0111	MOBIL OIL #01HAN	DARIEN	СТ	1	122205	729875
		10 0975-0111	Total			İ	į	
32	460022	1 0975-0117	MOBIL OIL #17750	MANORVILLE	NY		122303	909403
33	460030	1 0975-0117	MOBIL OIL #17A8T	PLAINVIEW	NY	!	122308	508174
<u> </u>								

McLA	ANE NE:	JULY V	VINSTON	\$1.00 OI	FF 2-PACK	PURCHASE	/#800750
RFT	AIL DIST	RIBUTIO	N DATE:	WEEK	OF JULY 1	3, 1998	

#/		#1					,	
	McLANE # DIS	PLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
34,	460048	1 0975-0117	MOBIL OIL #17AV0	SOUTHAMPTON	NY		122303	30370
35	460071	1 0975-0117	MOBIL OIL #17KC6	SYOSSET	NY		122308	481050
36	460113	1 0975-0117	MOBIL OIL #17RHQ	NYACK	NY		122111	797935
37	480905	1 0975-0117	MOBIL OIL #17N5B	WHITE PLAINS	NY	<del> </del>	122206	550578
38	481010	1 0975-0117	MOBIL OIL #17HT7	TARRYTOWN	NY	····	122204	504184
39	481051	1:0975-0117	MOBIL OIL #17JA5	FISHKILL	NY		162308	527098
40	481069	1:0975-0117	MOBIL OIL #17B7B	YONKERS	NY	<del>,</del>	122201	351203
41:	481218	1:0975-0117	MOBIL OIL #17PYV	WHITE PLAINS	NY		122206	626390
	:	10 0975-0117 1	Total	; 	<u></u>		·	
42	450304	1 0975-0201	ON THE RUN #01329	AMESBURY	MA	i +	112206	573870
43	450338	2 0975-0201	ON THE RUN #01795	LOWELL	MA	<u> </u>	112608	567172
44	450437	1 0975-0201	ON THE RUN #01CY1	READING	MA		112606	230087
45	450478	1:0975-0201	ON THE RUN #01CYT	SAUGUS	MA	·	112601	510296
46	450759	2 0975-0201	ON THE RUN #01QJK	CENTERVILLE	MA		113001	233609
47	458125	2 0975-0201	ON THE RUN #01B3T	MASHPEE	MA	!	113001	681629
48	458273	2 0975-0201	ON THE RUN #01N3W	RANDOLPH	MA		113005	738036
49	458315	1:0975-0201	ON THE RUN #01E5Y	TYNGSBOROUGH	MA	!	163805	739520
50	458331	1 0975-0201	ON THE RUN #01227	WESTWOOD	MA	1	112609	767746
51	459057	1 0975-0201	ON THE RUN #01B5C	BRAINTREE	MA	:	113008	776473
52	450072	1 0975-0201	ON THE RUN #01C17	PORTSMOUTH	NH		112206	204870
53	450114	2 0975-0201	ON THE RUN #01C2K	ROCHESTER	NH	1	112208	204885
54	450213	3:0975-0201	ON THE RUN #01HW0	SEABROOK	NH		112206	344476
55	450239	2:0975-0201	ON THE RUN #01MQ5	HAMPTON	√NH		112206	523468
56	458323	1 0975-0201	ON THE RUN #01Q0Y	LEE	NH	:	112206	741814
57	450593	2 0975-0201	ON THE RUN #01921	SMITHFIELD	RI		112802	703799
		25 0975-0201	Total			:		
58	470005	1 0975-0208	ON THE RUN #08MN8	TONAWANDA	NY	NYS	162601	738553
59	470021	1 0975-0208	ON THE RUN 08A6H	TONAWANDA	NY	NYS	162601	508960
60	470039	1 0975-0208	ON THE RUN #08ADY	WILLIAMSVILLE	NY	NYS	162602	504240
61	470047	1 0975-0208	ON THE RUN #08FRG	ROCHESTER	NY		162602	475005
62	470054	1 0975-0208	ON THE RUN #08F2V	SNYDER	NY	1	162602	965487
63	470062	1 0975-0208	ON THE RUN #08HA7	LACKAWANNA	!NY	NYS	162603	489805
64	470070	1 0975-0208	ON THE RUN #08HDX	WILLIAMSVILLE	NY	1	162602	575703
65	470096	1 0975-0208	ON THE RUN 08JKV	ROCHESTER	NY	!	162604	722175
66	470104	1 0975-0208	ON THE RUN #08N8G	ROCHESTER	NY	1	162602	469735
67	470104	1 0975-0208	ON THE RUN #08N8J	ROCHESTER	NY	<del>                                     </del>	162602	

McLANE NE: JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #800	750
RETAIL DISTRIBUTION DATE: WEEK OF JULY 13, 1998	

#/	IcLANE#	#/ DISPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STAT	E TAX	S/REP	RJR#
68:	470120	1 0975-0208	ON THE RUN #08BE5	CLAY	NY	NYS	162202	299478
69	470138	1 0975-0208	ON THE RUN #08EG7	SYRACUSE	NY	NYS	162205	29470
70	470146	1 0975-0208	ON THE RUN #08FL7	NORTH SYRACUSE	NY	NYS	162202	495165
71	470195	1:0975-0208	ON THE RUN #08K8C	LOUDONVILLE	NY		162304	903561
72	470203	2 0975-0208	ON THE RUN #08LMV	SCHENECTADY	NY		162303	549722
73	470211	1 0975-0208	ON THE RUN #08LWE	SARATOGA SPRING	NY		162304	870220
74	470229	1 0975-0208	ON THE RUN #08L45	ALBANY	NY		162303	541146
75	470237	1 0975-0208	ON THE RUN #08NJW	SARATOGA SPRINGS	NY		162304	974693
76:	470245	1 0975-0208	ON THE RUN #08PMY	SCHENECTADY	NY		162303	566423
77	470401	1 0975-0208	ON THE RUN #08HXE	SYRACUSE	NY		162205	70161
78	470427	1:0975-0208	ON THE RUN #08D5G	BUFFALO	NY		162601	665402
79	470526	1 0975-0208	ON THE RUN #08G85	WEST SENECA	NY		162603	74946
80	470609	1 0975-0208	ON THE RUN #08NFR	LATHAM	NY		162304	75201
	·	24 0975-0208	Total					
81	460253	1 0975-0217	ON THE RUN #17G5Y	HIGHLAND	NY		162307	66113
82:	460311	1 0975-0217	ON THE RUN #17VB6	HAUPPAUGE	NY		122304	69038
83	461079	1 0975-0217	ON THE RUN #17PC4	BROOKLYN	NY		122503	77419
84	480004	1 0975-0217	ON THE RUN #17831	NANUET	NY		122111	73959
85	481044	1 0975-0217	ON THE RUN #17J3W	PATTERSON	NY		162309	55191
86	487041	1 0975-0217	ON THE RUN #17PMF	FISHKILL	NY		162308	66944
		6 0975-0217	Total					

M	cL	ANE	NE:	JULY	WINS	TON	\$1.00	OFF	2-PACE	PURCE	IASE.	/#800750	:
R	FT	ΔΙΙ	DIST	RIRIT	ION D	ATF.	WEF	KOF	: .!!!! V 1	3 1998			T

					1		
#/ STORES N	#/ McLANE # DISPLA	YS CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
1	700013	<b>1</b> 1114-1000	BP #07001	PITTSBURGH	PA	173007	372526
2	700021	2 1114-1000	BP #07003	SEWICKLEY	PA	173004	550681
3	700039	3 1114-1000	BP #07005	PITTSBURGH	PA	173202	903537
4	700047	2 1114-1000	BP #07007	CORAOPOLIS	PA	173006	44966
5	700054	3 1114-1000	BP #07013	CORAOPOLIS	PA	173006	509386
6	700062	<b>1</b> :1114-1000	BP #07029	ERIE	PA	173001	39938
7.	700088	2 1114-1000	BP #07043	MEADVILLE	PA	173001	840746
8	700096	2 1114-1000	BP #07047	BETHEL PARK	PA	173202	40053
9	700104	2 1114-1000	BP #07049	BUTLER	PA	173005	302209
10:	700112	1 1114-1000	BP #07052	MARS	PA	173004	88385
11_	700138	1 1114-1000	BP #07089	OAKDALE	PA	173206	620438
12:	700146	1 1114-1000	BP #07100	NATRONA HTS	PA	173005	536698
13	700153	1:1114-1000	BP #07106	AMBRIDGE	PA	173004	524967
14	700161	2 1114-1000	BP #07158	MC MURRAY	PA	173206	291467
15	700179	2 1114-1000	BP #07159	PITTSBURGH	PA	173204	901689
16	700187	3 1114-1000	BP #07180	MILLVALE	PA	173207	638733
17	700203	2 1114-1000	BP #07192	MC KEES ROCKS	PA	173007	547119
18	700211	3 1114-1000	BP #07211	CANONSBURG	PA	173206	46836
19	700229	1 1114-1000	BP #07282	ERIE	PA	173001	289968
20	700237	1 1114-1000	BP #07288	CARNEGIE	PA	173007	529108
21	700245	1 1114-1000	BP #07289	WEXFORD	PA	173004	31776
22	700252	1 1114-1000	BP #07297	WASHINGTON	PA	173206	963910
23	700260	1:1114-1000	BP #00938	SWISSVALE	PA	173207	467591
24	700278	1 1114-1000	BP #00986	MONROEVILLE	PA	173204	460233
25	700286	1 1114-1000	BP #00999	NEW KENSINGTON	PA	173005	697369
26	700294	2:1114-1000	BP #01000	PITTSBURGH	PA .	173007	62724
27	700302	1 1114-1000	BP #01067	WEST MIFFLIN	PA	173202	72504
28	700310	1,1114-1000	BP #01340	ERIE	PA	173001	310730
29	700328	<b>1</b> :1114-1000	BP #01988	MOUNT LEBANON	PA	173007	40055
30	700377	2 1114-1000	BP #07315	PITTSBURGH	PA	173007	517045
31	700385	1!1114-1000	BP #07331	ERIE	PA	173001	511971
32	700393	1 1114-1000	BP #07335	VERONA	PA	173207	638804
33	700401	1 1114-1000	BP #07338	PITTSBURGH	PA	173007	266029
34	700419	2 1114-1000	BP #07411	WASHINGTON	PA	173206	535772
35	700427	1 1114-1000	BP #07614	WASHINGTON	PA	173206	846867
36	700435	2 1114-1000		LOWER BURRELL	PA	173005	844248

				K PURCHASE / #8007	750		
RETAI	L DISTR	RIBUTION DATE	: WEEK OF JULY	<u>13, 1998</u>	. i		
#/ STORES	McLANE#	#/ DISPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
37			BP #57119	MONROEVILLE	PA	173204	337070
38	700450	1 1114-1000	BP #57301	PITTSBURGH	PA	173207	233518
39	700468	2 1114-1000	BP #57427	BRIDGEVILLE	PA	173206	268936
40	700518	1 1114-1000	BP #07110	NEW CASTLE	PA	173004	763918
		63:1114-1000	Γotal			:	

#/		#/		7-0, 17-00				
STORES	ficLANE# DISF	LAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
<u> </u>		1 1238-0000	7-11 HANDEE MT #201	FROSTBURG	MD		173801	729908
2	392001	3 1238-0000	7/11 #420	CLEVELAND	ОН	CUY	173307	333038
3	392019	3 1238-0000	7/11 #430	CLEVELAND	ОН	CUY	173306	429201
4	392035	4 1238-0000	7/11 #551	MAPLE HEIGHTS	ОН	CUY	173304	840512
5	392043	4 1238-0000	7/11 #560	CLEVELAND	OH	CUY	173306	304747
6	392068	1.1238-0000	7/11 #580	LAKEWOOD	ОН	CUY	173306	841432
7	392076	1 1238-0000	7/11 #640	LAKEWOOD	ОН	CUY	173306	841308
8	392084	5 1238-0000	7/11 #680	PARMA HEIGHTS	ОН	CUY	173303	704097
9	393009	5 1238-0000	7/11 #410	SOUTH EUCLID	ОН	CUY	173308	333130
10`	393025	2 1238-0000	7/11 #540	MENTOR	ОН	<del> </del>	173305	333355
11	393058	3 1238-0000	7/11 #670	CLEVELAND	ОН	CUY	173306	841550
12		<b>5</b> 1238-0000	7/11 #600	LORAIN	ОН		173301	841487
13		5 1238-0000	7/11 #610	NORTH RIDGEVILL	ОН	· · · · · · · · · · · · · · · · · · ·	173302	841376
14		1 1238-0000	7/11 #443	LAKEWOOD	ОН	CUY	173306	429683
15		1 1238-0000	7/11 #490	CLEVELAND	ОН	CUY	173306	841263
16	<u> </u>	5:1238-0000	7/11 #573	EUCLID	ОН	CUY	173307	840261
17	390054	1'1238-0000	7/11 #1143	PITTSBURGH	PA		173204	337050
18	390104	2:1238-0000	7/11 #1292	PITTSBURGH	PA		173202	337364
19	390112	2 1238-0000	7/11 #1316	PITTSBURGH	PA		173207	845187
20	390138	1 1238-0000	7/11 #1343	PITTSBURGH	PA		173207	845188
21	390179	1 1238-0000	7/11 #1412	BUTLER	PA	!	173005	844290
22	390229	<b>3</b> 1238-0000	7/11 #1481	ELLWOOD CITY	PA		173004	844176
23	390245	1 1238-0000	7/11 #1530	BEAVER	PA		173004	844489
24	390310	2 1238-0000	7/11 #1631	GIBSONIA	PA	!	173004	547412
25	390344	1 1238-0000	<sup>1</sup> 7/11 #1671	PITTSBURGH	PA		174061	694341
26_	391003	3 1238-0000	7/11 #1100	NATRONA HEIGHTS	PA		173005	844916
27	391029.	2 1238-0000	7/11 #1320	TRAFFORD	PA		173204	845195
28	391037	2 1238-0000	7/11 #1400	INDIANA	PA	ï	173005	844220
29	391045	1 1238-0000	7/11 #1450	PITTSBURGH	PA	;	173207	845426
30	391052	1 1238-0000	7/11 #1490	PITTSBURGH	PA		173207	845459
31	i !	1 1238-0000	7/11 #1652	PITTSBURGH	PA	i	174061	198403
32		1 1238-0000	7/11 #1542	CLARION	PA		162607	64250
33		2 1238-0000	7/11 #1641	MARS	PA		173004	870553
34	 		7/11 #1472	BUTLER	PA		173005	344439
35	<u>-</u>	1:1238-0000	7	ZELIENOPLE	PA	-	173004	486598
36	<u>+</u>	1 1238-0000		WEXFORD	PA		173004	844488

١	McLANE NE: JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #800750
	BETAU DISTRIBUTION DATE: WEEK OF HU V 42 4000

#/ #/							
STORES McLANE		CHAIN-ID	ACCOUNT NAME	CITY '	STATE TAX	S/REP	RJR#
37	1	1238-0000	7/11 #1554	INGOMAR	PA	173007	845935
38	1	1238-0000	7/11 #1334	CORAOPOLIS	PA	173006	337120
39	1	1238-0000	7/11 #1280	PITTSBURGH	PA	173007	845126
40:	1	1238-0000	7/11 #1372	MC KEES ROCKS	PA	173007	845250
41	1	1238-0000	7/11 #1080	CORAOPOLIS	PA	173006	337126
42	1	1238-0000	7/11 #1043	PITTSBURGH	,PA	173007	336860
43:	2	1238-0000	7/11 #1603	PITTSBURGH	PA	173007	730160
44	1	1238-0000	7/11 #1582	PITTSBURGH	PA	173007	41002
45 <sup>.</sup>	1	1238-0000	7/11 #1463	PITTSBURGH	PA	173007	845448
46!	1	1238-0000	7-11 #1436	BUTLER	PA	173005	651920
47	1	1238-0000	7/11 #1204	PITTSBURGH	PA	173204	337055
48	1	1238-0000	7/11 #1134	GREENSBURG	PA	173203	174238
49	2	1238-0000	7/11 #1502	BRIDGEVILLE	P <b>A</b>	173206	846316
50	1	1238-0000	7/11 #1562	PITTSBURGH	.PA	173202	846077
51	2	1238-0000	SEVEN ELEVEN 116	TURTLE CREEK	PA	173204	336373
52	1	1238-0000	7/11 #1195	PITTSBURGH	PA	173207	661755
	99	1238-0000	Total				

McLANE NE: JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #800750
RETAIL DISTRIBUTION DATE: WEEK OF JULY 13 1998

#/ DRES Mo	#/ LANE # DISPL	AYS CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
11	650291	3 1327-0300	STARENTERPRISE #3304	BERLIN	NJ	133407	96857
2	650309	<b>2</b> 1327-0300	STARENTERPRISE #3306	MAPLE SHADE	NJ	133407	48505
3	650317	2 1327-0300	STARENTERPRISE #3311	WASHINGTON TOWNSHIP	NJ	133403	7507
4	650325	2 1327-0300	STARENTERPRISE #3312	TOMS RIVER	NJ	133406	29625
5	650358	3 1327-0300	STARENTERPRISE #3317	OCEAN	NJ	133002	32668
6	650416	2 1327-0300	STARENTERPRISE #3501	DELRAN	NJ	133407	8945
7.	650432	2 1327-0300	STARENTERPRISE #3507	MAPLE SHADE	NJ	133407	23649
8	650440	1 1327-0300	STARENTERPRISE #3523	TURNERSVILLE	NJ	133403	66376
9	650473	2 1327-0300	STARENTERPRISE #3527	WILLIAMSTOWN	NJ	133403	23649
10	650481	1 1327-0300	STARENTERPRISE #3528	BROOKLAWN	NJ	133403	60150
11	650507	<b>3</b> 1327-0300	STARENTERPRISE #3534	MOUNT LAUREL	NJ	133407	7872
12	650515	<b>2</b> :1327-0300	STARENTERPRISE #3535	MILLVILLE	NJ	133402	85520
13	650531	1:1327-0300	STARENTERPRISE #3563	WEST BERLIN	NJ	133407	29465
14:	650549	2:1327-0300	STARENTERPRISE #3589	RED BANK	NJ	133002	32669
15:	650572	2 1327-0300	STARENTERPRISE #3596	CLEMENTON	NJ	133403	7508
16	650580	2 1327-0300	STARENTERPRISE #3597	LAKEWOOD	NJ	133406	29307
17	650598	1 1327-0300	STARENTERPRISE #3598	LAKEWOOD	NJ	133405	71132
18	650606	1 1327-0300	STARENTERPRISE #3530	MAPLE SHADE	NJ	133407	58206
19	650002	2 1327-0300	STARENTERPRISE #3354	KING OF PRUSSIA	PA	133205	68312
20	650010	2 1327-0300	STARENTERPRISE #3307	BROOKHAVEN	PA	132607	55851
21	650028	2 1327-0300	STARENTERPRISE #3310	SPRINGFIELD	PA	133202	25508
	650036	<b>2</b> 1327-0300	STARENTERPRISE #3326	LEVITTOWN	PA .	133201	68199
23	650044	2 1327-0300	STARENTERPRISE #3329	WARMINSTER	PA	133203	34373
24	650069	1/1327-0300	STARENTERPRISE #3337	AMBLER	PA	133203	39461
	650077	3 1327-0300	STARENTERPRISE #3349	LEVITTOWN	PA	133201	48481
	650085	3:1327-0300	STARENTERPRISE #3500	PHILADELPHIA	PA	133206	8733
	650101	·····	STARENTERPRISE #3504	DOYLESTOWN	PA	133208	56288
	650119	3 1327-0300	STARENTERPRISE #3519	PHILADELPHIA	PA	133207	22862
	650127	3 1327-0300	STARENTERPRISE #3506	DOYLESTOWN	PA	133208	23041
	650135	2 1327-0300	STARENTERPRISE #3508	PHILADELPHIA	PA I	133207	19172
• • • •		3 1327-0300	STARENTERPRISE #3509			133207	
	650143			ALLENTOWN	iPA	<del></del>	22683
	650150	3:1327-0300	STARENTERPRISE #3510	ALLENTOWN	PA	133204	22320
	650168	3 1327-0300	STARENTERPRISE #3511	COOPERSBURG	PA	133208	30550
	650176	2 1327-0300	STARENTERPRISE #3514	NORRISTOWN	PA	133205	32069
35	650192	<b>2</b> 1327-0300	STARENTERPRISE #3516	LEVITTOWN	PA	133201	79871

#### McLANE NE: JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #800750

RETAIL DISTRIBUTION DATE: WEEK OF JULY 13, 1998

#1		#1					
STORES	McLANE #	DISPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
37	650218	2 1327-0300	STARENTERPRISE #3521	COATESVILLE	PA	173807	15002
38	650226	3 1327-0300	STARENTERPRISE #3539	PHILADELPHIA	PA	133206	87334
39	650234	3 1327-0300	STARENTERPRISE #3554	LANGHORNE	PA	133201	241566
40	650242	<b>2</b> 1327-0300	STARENTERPRISE #3560	THORNDALE	PA	173807	254660
41	650275	<b>3</b> 1327-0300	STARENTERPRISE #3564	PHILADELPHIA	PA	133206	287792
		88 1327-0300	Total	:	;		

#/ STORES	McLANE# D	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
1	458000	1	1449-0000	HOLDEN MOBIL	HOLDEN	MA	112603	755931
2	458158	1	1449-0000	LOWES SERVICE CENTER	NORTHBOROUGH	MA	112610	78845
3	459008	1	1449-0000	MAIN ST. MOBIL	HOPKINTON	MA	112610	600106
. 4	458109	1	1449-0000	QUEEN CITY MOBIL 3	MANCHESTER	NH	163806	633091
5	458224	2	1449-0000	QUEEN CITY MOBIL	MANCHESTER	NH	163806	755993
. 6	470484	1_	1449-0000	KOPYC ENTERPRISE	ALBANY	NY	162304	314502
7	470492	2	1449-0000	ON THE RUN	SYRACUSE	NY	162205	763105
8	4705591	<u>′1</u> ¦	1449-0000	PETE'S RED OAK MOBIL	POUGHKEEPSIE	NY	162308	742007
9	470567	1	1449-0000	MOBIL ON THE RUN	NORTH BOSTON	NY	162603	744077
10	470617	1	1449-0000	ON THE RUN #08KM2	ROCHESTER	NY :	162604	756564
11	458117	1	1449-0000	RICHMOND MOBIL	WYOMING	RI	112801	657862
	 	13	1449-0000	Total				
1	20644	1	1547-0000	COOKS CONVENIENCE	SILVER SPRINGS	NY	162606	670966
2	20651	2	1547-0000	LAKEVILLE GASWAY	LAKEVILLE	NY	162604	395628
3	20669	1	1547-0000	COOKS CONVENIENT CTR	PIFFARD	NY	162602	337410
4	20677	1	1547-0000	COOKS CONVENIENT CTR	MOUNT MORRIS	NY	162604	763633
5	20685	2	1547-0000	COOKS CONVENIENT CTR	HOLCOMB	NY	162605	502124
6	20693	2	1547-0000	COOKS CONVENIENT CTR	AVON	NY	162604	764284
7	20701	1	1547-0000	COOK'S HENRIETTA	ROCHESTER	NY NYS	162604	431360
	;	10	1547-0000	Total	:			

McLANE NE: JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #800750
RETAIL DISTRIBUTION DATE: WEEK OF JULY 13, 1998

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#/ STORES IN	#/ Mc <b>lane</b> # displa	AYS CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
11_	602003	1 1879-0000	EXPRESS MART #301	AUBURN	NY	NYS	162202	553661
2	602011	1 1879-0000	EXPRESS MART #305	ENDICOTT	NY	i	162204	485836
3	602029	1 1879-0000	EXPRESS MART #306	JOHNSON CITY	NY	i	162204	484177
4	602037	1 1879-0000	EXPRESS MART #308	MC GRAW	NY	NYS	162205	171375
5	602052	1 1879-0000	EXPRESS MART #311	UNION SPRINGS	NY	NYS	162605	763657
6	602060	1 1879-0000	EXPRESS MART #312	WATERLOO	NY		162202	763431
7.	602078	1 1879-0000	EXPRESS MART #313	WATERLOO	NY		162202	706655
8	602094	1,1879-0000	EXPRESS MART #317	PHELPS	NY		162605	643129
9	602102	1 1879-0000	EXPRESS MART #318	CANANDAIGUA	NY		162605	20447
10	602110	1 1879-0000	EXPRESS MART #319	GENEVA	NY		162605	643131
11	602128	1 1879-0000	EXPRESS MART #321	HAMILTON	NY	i 	162605	681989
12	602136	1:1879-0000	EXPRESS MART #323	HOMER	NY	NYS	162205	762922
13	602144	1:1879-0000	EXPRESS MART #324	CORTLAND	:NY	NYS	162205	763079
14	602151	1 1879-0000	EXPRESS MART #325	WHITNEY POINT	NY	NYS	162205	763683
15	602169	1 1879-0000	EXPRESS MART #326	ITHACA	NY	NYS	162605	763615
16	602177	1 1879-0000	EXPRESS MART #327	ITHACA	NY	NYS	162605	763666
17	602193	1 1879-0000	EXPRESS MART #329	SIDNEY	NY	NYS	162210	348511
18	602219	1 1879-0000	EXPRESS MART #331	AUBURN	NY	NYS	162202	548424
19.	602227	1.1879-0000	EXPRESS MART #332	CORTLAND	NY	NYS	162205	37685
20!	602235	1 1879-0000	EXPRESS MART #334	BINGHAMTON	NY	NYS	162204	539496
21	602243	1 1879-0000	EXPRESS MART #337	ELMIRA	NY	NYS	162605	538029
22	602250	1 1879-0000	EXPRESS MART #338	WEST WINDSOR	NY	•	162204	597276
23	602284	1 1879-0000	EXPRESS MART #345	MOUNT UPTON	NY		162206	591386
24:	602292	1 1879-0000	EXPRESS MART #346	WATERVILLE	NY	NYS	162206	632868
25	602300	1 1879-0000	EXPRESS MART #347	MORRISVILLE	NY	NYS	162206	528046
26	602318	1 1879-0000	EXPRESS MART #349	OWEGO	NY	NYS	162204	506487
27	602326	1 1879-0000	EXPRESS MART #351	DRYDEN	NY		162205	701518
28	602334	1 1879-0000	EXPRESS MART #352	CHEEKTOWAGA	NY	NYS	162601	680915
29	602342	1 1879-0000	EXPRESS MART #353	HORSEHEADS	NY	NYS	162605	205484
30	602359	1 1879-0000	EXPRESS MART #357	APALACHIN	NY		162204	587447
31	602367	1 1879-0000	EXPRESS MART #358	CANASTOTA	NY	NYS	162206	376126
32	602375	1 1879-0000	EXPRESS MART #359	DELHI	NY	NYS	162210	365820
33	602441	1 1879-0000	EXPRESS MART #360	CATO	NY	!	162202	712071
34	602466	1 1879-0000	EXPRESS MART #302	AUBURN	NY		162202	733677
35	603480	1:1879-0000	EXPRESS MART #367	NEWARK	NY		162605	768446
36	603498	1 1879-0000	EXPRESS MART #366	VICTOR	NY		162605	768441

#### McLANE NE: JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #800750

RETAIL	DISTRIE	BUTION	DATE:	WEEK	OF JULY	/ 13, 1998

#/ STORES	McLANE#	#I DISPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
37	603506	1 1879-0000	EXPRESS MART #365	WILLIAMSON	NY	162605	768442
38	603514	1 1879-0000	EXPRESS MART #364	MANCHESTER	NY	162605	768451
39	603522	1 1879-0000	EXPRESS MART #363	MACEDON	NY	162605	768445
40	603530	<b>1</b> 1879-0000	EXPRESS MART #362	MARION	NY	162605	768430
41	603548	1 1879-0000	EXPRESS MART #361	ONTARIO	NY	162605	768452
42	603662	<b>1</b> 1879-0000	EXPRESS MART #336	GROTON	NY	162205	795631
43	603662	<b>1</b> :1879-01-00	EXPRESS MART #310	SKANEATELES	NY	162202	762796
44	603662	1;1879-01-00	EXPRESS MART #340	BAINBRIDGE	NY	162605	559114
	: 1	44 1879-0000 1	otal		:		

MCLANE NE: JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #800750
RETAIL DISTRIBUTION DATE: WEEK OF JULY 13, 1998

			WELK OF OOLT IN		<u> </u>		
#/ STORES M	#/ clane# displ	AYS CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
1.	34207	2 1906-1404	COASTAL MART 7201	ELMER	NJ	133402	565105
2	34348	2 1906-1404	COASTAL MART 7216	SALEM	NJ	133402	565137
	34355	2 1906-1404	COASTAL MART 7217	SALEM	NJ	133402	393988
4	34405	2 1906-1404	COASTAL MART 7222	DEEPWATER	NJ	133402	564987
5	34413	2 1906-1404	COASTAL MART 7223	SHARPTOWN	NJ	133402	565143
6	34421	2 1906-1404	COASTAL MART 7224	PILESGROVE	NJ	133402	565015
7.	34454	2:1906-1404	COASTAL MART 7227	WOODBURY	NJ	133403	564991
8	34504	2 1906-1404	COASTAL MART 7231	FAIRTON	NJ	133402	478391
9	34512	2 1906-1404	COASTAL MART 7232	CEDARVILLE	NJ	133402	478393
10	34520	2 1906-1404	COASTAL MART 7206	PLEASANTVILLE	NJ	133401	564949
11	34520	2 1906-1404	COASTAL MART 7228	EGG HARBOR TWP	NJ	133401	666537
12	33019	1 1906-1404	COASTAL MART 7401	LEWISBURG	PA ,	173804	182231
13	33027	1 1906-1404	COASTAL MART 7402	SELINSGROVE	PA .	173804	621300
14	33035	1 1906-1404	COASTAL MART 7403	DANVILLE	PA	162208	464022
15	33043	1 1906-1404	COASTAL MART 7404	WEST MILTON	PA	173804	776295
16	33050	1 1906-1404	COASTAL MART 7405	MIDDLEBURG	PA	173804	182483
17	33068	1 1906-1404	COASTAL MART 7406	MIFFLINBURG	PA	173804	182470
18	33076	1 1906-1404	COASTAL MART 7407	RIVERSIDE	PA	162607	464026
19	33092	1 1906-1404	COASTAL MART 7409	MILTON	PA	173804	182207
20	33100	2 1906-1404	COASTAL MART 7410	CATAWISSA	PA	162208	464032
21	33118	1 1906-1404	COASTAL MART 7411	BERWICK	PA	162208	776423
22	33126	1 1906-1404	COASTAL MART 7412	MONTANDON	PA	173804	775909
23	33134	1:1906-1404	COASTAL MART 7413	NORTHUMBERLND	PA	173804	776006
24	33142	1 1906-1404	COASTAL MART 7414	MILLVILLE	PA	162208	776119
25	33159	2 1906-1404	COASTAL MART 7415	ELYSBURG	PA	173804	464027
26	33167	1 1906-1404	COASTAL MART 7416	SUNBURY	PA	173804	776226
27	33175	1 1906-1404	COASTAL MART 7417	BLOOMSBURG	PA	162208	464046
28	33183	1 1906-1404	COASTAL MART 7418	DANVILLE	PA	162208	777513
29	33191	1 1906-1404	COASTAL MART 7419	BLOOMSBURG	PA	162208	777545
30	33209	1 1906-1404	COASTAL MART 7420	HERNDON	PA	173804	45529
31	33217	1 1906-1404	COASTAL MART 7421	BLOOMSBURG	PA	162208	464054
32	33225	1 1906-1404	COASTAL MART 7422	TREVORTON	PA	173804	464015
33	33241	1 1906-1404	COASTAL MART 7424	MT PLEASANT MILLS	PA	173804	776231
34	33258	1 1906-1404	COASTAL MART 7425	MILTON	<sup>1</sup> PA	173804	66910
35	33266	1 1906-1404	COASTAL MART 7426	WATSONTOWN	PA	162208	69201
36	33274	1 1906-1404	COASTAL MART 7427	MONTGOMERY	PA	173804	50865

			N \$1.00 OFF 2-PACK :: WEEK OF JULY 1	PURCHASE / #8007	50		
	LUISTA		. WEEK OF JULY I	<u>5, 1990</u>	·		
#/ STORES	McLANE#	DISPLAYS CHAIN-ID	ACCOUNT NAME	CITY '	STATE TAX	S/REP	RJR#
37	33282	1 1906-1404	COASTAL MART 7428	SOUTH WILLIAMSP	PA	173804	490408
38	33290	1 1906-1404	COASTAL MART 7431	WILLIAMSPORT	PA	173804	716776
L		51 1906-1404	Total	!	· · · · · · · · · · · · · · · · · · ·	1	

MCLANE NE: JULY WIN	ISTON \$1.00 OFF 2-PAC	CK PURCHASE / #800750
DETAIL DISTRIBUTION	DATE: WEEK OF IIII	/ 12 1000

VEIVIE	570 11 (150	TION DATE	TIME OF COLUMN	70, 1000	i :	i į	
#/ STORES Mo	# LANE# DISPL	AYS CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
11	88070	2 1945-0000	COUNTRY FAIR #7	BROCTON	NY	162606	128546
2	88153	3 1945-0000	COUNTRY FAIR #15	DUNKIRK	NY	162606	398553
3	88765	1 1945-0000	COUNTRY FAIR #76	GERRY	NY	162606	415814
4	88807	1:1945-0000	COUNTRY FAIR #80	FREDONIA	NY	162606	305798
. 5	88823	1:1945-0000	COUNTRY FAIR #82	RIPLEY	NY	162606	398487
6	88609	3 1945-0000	COUNTRY FAIR #60	NILES	ОН	173002	416233
7	88674	4 1945-0000	COUNTRY FAIR #67	MINERAL RIDGE	ОН	173003	843915
8	88682	4 1945-0000	COUNTRY FAIR #68	AUSTINTOWN	ОН	173003	843730
9	88716	4 1945-0000	COUNTRY FAIR #71	HUBBARD	ОН	173003	221018
10;	88740	4 1945-0000	COUNTRY FAIR #74	WARREN .	он	173002	220606
11	88856	4 1945-0000	COUNTRY FAIR #85	WARREN	ОН	173002	48192
12	88948	3 1945-0000	COUNTRY FAIR #94	YOUNGSTOWN	ОН	173006	306372
13	88013	4 1945-0000	COUNTRY FAIR #1	ERIE	PA	173001	27380
14	88021	4 1945-0000	COUNTRY FAIR #2	ERIE	PA	173001	399315
15	88054	2 1945-0000	COUNTRY FAIR #5	ERIE	PA	173001	399312
16	88096	4 1945-0000	COUNTRY FAIR #9	SHARON	PA	173004	554691
17	88104	2 1945-0000	COUNTRY FAIR #10	WARREN	PA	162607	399196
18	88112	3 1945-0000	COUNTRY FAIR #11	WESLEYVILLE	PA	173001	399311
19	88120	<b>3</b> 1945-0000	COUNTRY FAIR #12	WATERFORD	PA	173001	399011
20	88146	4'1945-0000	COUNTRY FAIR #14	ERIE	PA	173001	399141
21:	88187	3 1945-0000	COUNTRY FAIR #18	FAIRVIEW	PA	173001	653511
22	88203	4 1945-0000	COUNTRY FAIR #8	TITUSVILLE	PA	173001	681631
23	88211	3 1945-0000	COUNTRY FAIR #21	FRANKLIN	:PA	173001	221391
24	88229	3 1945-0000	COUNTRY FAIR #22	CONNEAUT LAKE	!PA	173001	399146
25	88237	2 1945-0000	COUNTRY FAIR #23	ERIE	PA	173001	399149
26	88245	4 1945-0000	COUNTRY FAIR #24	ERIE	PA	173001	399287
27	88252	3 1945-0000	COUNTRY FAIR #25	ERIE	PA	173001	304674
28	88260	2,1945-0000	COUNTRY FAIR #26	ALBION	PA	173001	666960
29	88278	4 1945-0000	COUNTRY FAIR #27	ERIE	PA	173001	424929
30	88286	2 1945-0000	COUNTRY FAIR #28	BROOKVILLE	PA	162607	357356
31	88302	3 1945-0000	COUNTRY FAIR #30	MEADVILLE	PA	173001	
32	88310	5 1945-0000	COUNTRY FAIR #31	CORRY	PA	173001	
33	88328	2 1945-0000	COUNTRY FAIR #32	ERIE	PA	173001	764587
34	88336	3 1945-0000	COUNTRY FAIR #33	ERIE	PA	173001	764553
	88344	3 1945-0000	COUNTRY FAIR #34	SHARPSVILLE	PA	173004	
35.	00044	J 1545-0000	COUNTRY FAIR #35	ERIE	PA	173001	

McLANE NE:	JULY WINSTO	ON \$1.00 OFF	2-PACK P	URCHASE / #80	0750
RETAIL DIST	RIBLITION DAT	F. WEEK OF	= JUI <b>Y</b> 13.	1998	

#/ TORES M	cLANE# DI	#I SPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
37	88369	3 1945-0000	COUNTRY FAIR #36	SHIPPENVILLE	PA	173005	175107
38	88377	4 1945-0000	COUNTRY FAIR #37	SAEGERTOWN	PA	173001	399124
39	88393	2 1945-0000	COUNTRY FAIR #39	GIRARD	PA	173001	84062
40	88401	2:1945-0000	COUNTRY FAIR #40	ERIE	PA	173001	591733
41	88427	2 1945-0000	COUNTRY FAIR #42	EDINBORO	PA	173001	39909
42	88435	3 1945-0000	COUNTRY FAIR #43	ERIE	PA	173001	66529
43	88443	2 1945-0000	COUNTRY FAIR #44	GROVE CITY	PA	173004	70447
44	88450	4 1945-0000	COUNTRY FAIR #45	LINESVILLE	PA	173001	47851
45	88468	3 1945-0000	COUNTRY FAIR #46	MC KEAN	PA	173001	70447
46	88476	4 1945-0000	COUNTRY FAIR #47	OILCITY	PA	173001	22136
47	88484	2 1945-0000	COUNTRY FAIR #48	ERIE	PA	173001	25713
48	88492	3 1945-0000	COUNTRY FAIR #49	ERIE	PA	173001	90119
49	88500	4 1945-0000	COUNTRY FAIR #50	ERIE	PA	173001	90119
50	88526	1 1945-0000	COUNTRY FAIR #52	ERIE	PA	173001	59173
51	88559	5 1945-0000	COUNTRY FAIR #55	MEADVILLE	PA	173001	39909
52	88567	4 1945-0000	COUNTRY FAIR #56	ERIE	PA	173001	47851
53	88583	4 1945-0000	COUNTRY FAIR #58	COCHRANTON	PA	173001	84381
54	88591	4 1945-0000	COUNTRY FAIR #59	ERIE	PA	173001	8190
55	88625	4 1945-0000	COUNTRY FAIR #62	GREENVILLE	PA	173001	73230
56	88815	4 1945-0000	COUNTRY FAIR #81	ERIE	PA	173001	53239
57	88831	4 1945-0000	COUNTRY FAIR #83	ERIE	PA	173001	20239
58	88849	2 1945-0000	COUNTRY FAIR #84	ERIE	PA	173001	55004
59	88864	3 1945-0000	COUNTRY FAIR #86	NEW CASTLE	:PA	173004	84385
60	88914	1 1945-0000	COUNTRY FAIR #91	ERIE	PA	173001	2033
61	88922	4 1945-0000	COUNTRY FAIR #92	MERCER	PA	173004	2329
62	88930	4 1945-0000	COUNTRY FAIR #93	GROVE CITY	PA	173004	50279
63	88955	4 1945-0000	COUNTRY FAIR #95	UNION CITY	PA	173001	51199
64	88963	2 1945-0000	COUNTRY FAIR #96	ERIE	PA	173001	53239
65	88971	<b>4</b> <sup>1</sup> 1945-0000	COUNTRY FAIR #97	ERIE	PA	173001	53555
66	88989	2 1945-0000	COUNTRY FAIR #98	ERIE	PA	173001	53328
67	88997	3 1945-0000	COUNTRY FAIR #99	NEW CASTLE	PA	173004	84405
		205 1945-0000	Total				

McLANE NE: JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #800750
RETAIL DISTRIBUTION DATE: WEEK OF JULY 13, 1998

RES M	tcLANE # DISP	I LAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	\$/REP	RJR#
1	603019	1 1947-0000	BARRIER OIL EKP MART	PORT CHESTER	NY	i 	122206	772715
		1 1947-0000	Total	·	<u> </u>	•	<u> </u>	
1	26187	2 2666-0000	NEIGHBORS	WHATELY	MA	·	113108	448830
2	26278	2'2666-0000	NEIGHBORS 77	GREENFIELD	MA		113108	22879
		4 2666-0000	Total			!		
1	680306	5 2712-0000	KRAUSZERS FOODS	EAST HARTFORD	CT	· +	113104	631640
2	680322	<b>2</b> !2712-0000	KRAUSZERS	ROCKY HILL	СТ		113103	455869
3	680363	1 2712-0000	KRAUSZERS	BRIDGEPORT	СТ		122209	271426
4	680389	1 2712-0000	KRAUSZERS	MILFORD	ст	· 	122208	271767
5	680397	1 2712-0000	KRAUSZERS	MILFORD	СТ		122208	271763
6	680439	1 2712-0000	KRAUSZERS	WEST HAVEN	ст		122208	186793
7	680454	3 2712-0000	KRAUSZERS	NEW HAVEN	СТ	:	113107	271825
8	680462	5 2712-0000	KRAUSZERS	BRANFORD	СТ	,	113107	820073
9	680470:	5 2712-0000	KRAUSZERS	EAST HAVEN	СТ		113107	43003
10:	680488	1 2712-0000	KRAUSZERS	NEW HAVEN	СТ	:	113107	271916
11:	680496	4 2712-0000	KRAUSZERS	NORTH HAVEN	СТ	i :	113107	271195
·		29 2712-0000	Total					
1	69542	1 2803-0000	J MART	VICTOR	NY	NYS	162605	763808
2	91124	1 2803-0000	J MART	PHELPS	NY	NYS	162605	763376
3	91132	1 2803-0000	J MART	STANLEY	NY	NYS	162605	763876
4	91140	1 2803-0000	J MART	носсомв	NY	NYS	162605	764215
5	91157	1 2803-0000	J MART	SHORTSVILLE	NY	NYS	162605	763725
6	91165	1;2803-0000	J MART	CANANDAIGUA	NY	NYS	162605	66402
7	91173	1 2803-0000	J-MART #8	PALMYRA	NY	NYS	162605	307408
<del>i ,.</del>		7 2803-0000	Total					
1	10603	2,3280-0000	CONV EXPRESS #403	PARISH	NY	!	162202	460504
2	10611		CONV EXPRESS #400	CENTRAL SQUARE	NY	:	162202	413091
3	10629	2 3280-0000		CENTRAL SQUARE	NY	-	162202	86185
4	10645	3 3280-0000		BREWERTON	NY		162202	762958
	10652		CONV EXPRESS #100	WEST MONROE	NY		162202	689576
	10002	11 3280-0000						
	10025		GO-GO MART	WINDHAM	NH		163805	771392
1	10025	1 3419-0000		HANOVER	NH		163802	
2				BRADFORD	VΤ		163802	
3	10264	1 3419-0000 3 3419-0000		DIAMI AND		-		·

#### McLANE NE: JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #800750

RETAIL DISTRIBUTION DATE: WEEK OF JULY 13, 1998

	DIO.I.K.		. WEEK OF JULY 13,	1330 	ī		
#/ STORES I	ficLANE #	#/ DISPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
1	800078	1 3423-0000	MANLEY'S #10	JOHNSON CITY	NY	162204	737740
2	800086	1 3423-0000	MIGHTY MART #9	CONKLIN	NY	162204	731971
3	800094	2 3423-0000	MANLEY'S #8	ENDICOTT	NY	162204	704829
4	800102	1 3423-0000	MANLEY'S #7	WINDSOR	NY	162204	696102
5	800110	2 3423-0000	MANLEY'S #6	VESTAL	NY	162204	694719
6_	800128	2 3423-0000	MIGHTY MART #5	JOHNSON CITY	NY	162204	682048
7	800136	2:3423-0000	MANLEY'S CONV COURT	BINGHAMTON	NY .	162204	665231
8	800144	1:3423-0000	MANLEY CONVENIENT	BINGHAMTON	NY	162204	655716
9	800151	1 3423-0000	MANLEY CONVENIENT	VESTAL	NY	162204	598601
10	800169	2 3423-0000	MANLEY CONVENIENCE	BINGHAMTON	NY	162204	566789
11	800177	1 3423-0000	MANLEY'S #11	ENDWELL	NY	162204	766428
		16:3423-0000	<b>Total</b>	<u> </u>	:		
11	25726	1:3665-0000	TRAVELPORTS OF AMERI	PAULSBORO	·NJ	133402	737001
		1 3665-0000	Total				
1	703041	4!3680-0000	CHESTNUT MOBIL	EAST HARTFORD	СТ	113104	659971
2	703058	213680-0000	SUPER PUMPER 3	MIDDLETOWN	СТ	113103	718994
3	703066	2 3680-0000	SUPER PUMPER 4	YALESVILLE	СТ	113107	724791
4	481028	<b>5</b> ;3680-0000	CHESTNUT S/C, INC.	POUGHKEEPSIE	NY	162308	32445
5	703009	2 3680-0000	CHESTNUT MOBIL GARDR	GARDINER	NY	162307	684365
6	703017	3 3680-0000	CHESTNUT MOBIL	NEW PALTZ	NY	162307	485384
7	703025	<b>3</b> 3680-0000	CHESTNUT MOBIL LAGRA	POUGHKEEPSIE	NY	162308	686513
8	703033	2 3680-0000	CHESTNUT MART OF BLO	BLOOMINGBURG	NY	162210	704354
		23 3680-0000	Гotal		:	; ;	•

# McLANE NE: JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #800750 RETAIL DISTRIBUTION DATE: WEEK OF JULY 13, 1998

		IDONON DATE	., WEEK OF OOL 1 TO			:		
#/ STORES	McLANE#	#/ DISPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
1	34546	2 4200-0000	SUNRISE FOOD #19	MEXICO	NY		162202	730132
2	34553	2 4200-0000	SUNRISE FOOD #20	GENEVA	NY	·	162605	756283
3	34561	2 4200-0000	SUNRISE FOOD #18	CICERO	NY		162202	692557
4	34579	2 4200-0000	SUNRISE FOOD #17	UTICA	NY		162206	667201
5	34587	2 4200-0000	SUNRISE FOOD #16	OVID	NY		162605	651697
6	34603	2 4200-0000	SUNRISE FOOD #1	OSWEGO	NY	NYS	162202	632809
7	34629	2 4200-0000	SUNRISE FOOD #3	WOLCOTT	NY		162202	31400
8	34645	2 4200-0000	SUNRISE FOOD #7	AUBURN	NY	,	162202	30710
9	34652	2 4200-0000	SUNRISE FOOD #8	BRIDGEPORT	NY		162202	763195
10	34660	2 4200-0000	SUNRISE FOOD #9	PHOENIX	NY	NYS	162202	52766
11	34678	2 4200-0000	SUNRISE FOOD #10	WEEDSPORT	NY		162202	762073
12	34686	2 4200-0000	SUNRISE FOOD #11	ONTARIO	NY	· 	162605	492729
13	34728	2 4200-0000	SUNRISE FOOD #31	CHITTENANGO	NY		162206	970213
14	34736	2 4200-0000	SUNRISE FOOD #12	FULTON	NY	_ <b>.</b>	162202	446877
15	34744	2 4200-0000	SUNRISE FOOD #14	SYRACUSE	NY	!	162205	461229
16	34769	2 4200-0000	SUNRISE FOOD #4	CENTRAL SQ	NY	1	162202	589933
17	34777	2,4200-0000	WOODY'S MARKET #15	OSWEGO	NY		162202	634248
		34 4200-0000	Total					

# McLANE NE: JULY WINSTON \$1.00 OFF 2-PACK PURCHASE / #800750 RETAIL DISTRIBUTION DATE: WEEK OF JULY 13, 1998

	DISTRI		WEEK OF JULY 13	, 1990 	i		<u> </u>	
#/ STORES N	IcLANE# D	#I DISPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
1111	660001	1 4249-0000	QUICKWAY #2	MASONVILLE	NY	NYS	162204	766806
2	660019	1 4249-0000	QUICKWAY #3	SIDNEY	NY	NYS	162210	171593
3	660035	1 4249-0000	QUICKWAY #5	BINGHAMTON	NY		162204	752655
4	660050	1 4249-0000	QUICKWAY #7	NORWICH	NY		162206	588214
5	660068	1 4249-0000	QUICKWAY #6	SOUTH NEW BERLIN	NY	<u>.</u>	162605	82018
6	660076	1 4249-0000	QUICKWAY #9	BINGHAMTON	NY		162204	624671
7	660084	1 4249-0000	QUICKWAY #10	BAINBRIDGE	NY	NYS	162605	513176
8	660118	1'4249-0000	QUICKWAY #13	RICHFORD	NY	NYS	162605	378088
9	660126	1 4249-0000	QUICKWAY #14	CONKLIN	NY	! - <del>i</del>	162204	586494
10:	660134	1:4249-0000	QUICKWAY #15	SYRACUSE	NY	NYS	162205	557094
11	660159	1 4249-0000	QUICKWAY #17	CHENANGO FORKS	NY	NYS	162605	521585
12	660167	1 4249-0000	QUICKWAY #18	HOBART	NY	NYS	162210	574157
13	660175	1 4249-0000	QUICKWAY #19	DAVENPORT	NY	NYS	162210	574158
14	660183	1.4249-0000	QUICKWAY #20	EARLVILLE	NY	NYS	162605	574178
15	660191	1 4249-0000	QUICKWAY #21	MORRIS	NY	NYS	162605	574159
16	660217	1 4249-0000	QUICKWAY #23	SCHENEVUS	NY	NYS	162305	574168
17	660233	1 4249-0000	QUICKWAY #25	OXFORD	NY	NYS	162206	580522
18	660241	1 4249-0000	QUICKWAY #26	SHERBURNE	NY	! • • • • •	162206	473926
19	660258	1 4249-0000	QUICKWAY #27	DELHI	NY		162210	564415
20	660266	1 4249-0000	QUICKWAY #28	HANCOCK	NY		162210	586496
21	660274	1 4249-0000	QUICKWAY #29	STAMFORD	NY		162210	630643
22	660308	1 4249-0000	QUICKWAY #34	SYRACUSE	<sup>‡</sup> NY	!	162205	525715
23	660316	1;4249-0000	QUICKWAY #35	SIDNEY	NY	<u> </u>	162210	661037
24	660340	1 4249-0000	QUICKWAY #38	SENECA FALLS	NY	ļ	162202	667893
25	660357	1 4249-0000	QUICKWAY #39	ONEONTA	NY		162206	688466
26	660365	1 4249-0000	QUICKWAY #40	ONEONTA	NY	1	162206	688468
27	660373	1 4249-0000	QUICKWAY #41	ONEONTA	NY	!	162206	688464
28	660399	1 4249-0000	QUICKWAY #43	ENDICOTT	NY	<u>i</u>	162204	716328
29	660423	1 4249-0000	QUICKWAY #46	COOPERSTOWN	NY	1	162206	754507
	!	29 4249-0000	Total				<u> </u>	
1	48090	1 5405-0000	SUNOCO A- PLUS #8371	LOWVILLE	NY		162206	779547
2	98350	1:5405-0000	A-PLUS EXPRESS	SYRACUSE	NY		162205	622758
3	98376	2.5405-0000	A PLUS MINI MKT	CORTLAND	NY	1	162205	691918
4	98913	2:5405-0000	SUNOCO A-PLUS #8110	BOONVILLE	NY		162206	574614
5	98962	1 5405-0000	A-PLUS #7904	CORTLAND	NY	NYS	162205	398352
		7 5405-0000	Total				!	

cLAN	E NE: J	ULY WINSTOI	1 \$1.00 OFF 2-PAC	K PURCHASE / #80075	50		: .	
ETAIL	DISTRIE	BUTION DATE	: WEEK OF JULY	13 <u>, 1998</u>			1	· · · · · · · · · · · · · · · · · · ·
#/ FORES	McLANE # D	#/ ISPLAYS CHAIN-ID	ACCOUNT NAME	СІТҮ	STAT	Е ТАХ	S/REP	RJR#
	<u> </u>		1 -	:				
AM'S C	LUB PROD	UCT/DISPLAYS	FOR THIS PROMOTION V	<b>V</b> ILL BE ORDERED BY RJR F	T WORT	4 OFFIC	E (69XX)*	
1	763334	<b>75</b> 9501-0300	SAM'S CLUB 8291	FLINT	MI		672405	66443
2	763573	23 9501-0300	SAM'S CLUB 6412	SOUTHGATE	MI		673001	66436
3	764029	<b>19</b> 9501-0300	SAM'S CLUB 8137	LANSING	Mi		672201	66399
4	764225	8:9501-0300	SAM'S CLUB 6666	WESTLAND	MI		673208	66442
5	764233	13 9501-0300	SAM'S CLUB 6665	WATERFORD	MI		673006	66443
6	764308	6 9501-0300	SAM'S CLUB 6663	SAGINAW	·MI	:	672406	66399
7	764407	3 9501-0300	SAM'S CLUB 6662	ROSEVILLE	MI		672802	66437
. 8	764514	12:9501-0300	SAM'S CLUB 6660	PORT HURON	MI		672403	66443
9	764522	<b>24</b> :9501-0300	SAM'S CLUB 6659	MADISON HEIGHTS	MI		672805	66437
10	764530	14 9501-0300	SAM'S CLUB 6658	JACKSON	MI		673203	66399
11	764548	11 9501-0300	SAM'S CLUB 6657	FARMINGTON	MI	MI	673206	70643
12	764621	8 9501-0300	SAM'S CLUB 6562	MUSKEGON	MI		672209	66430
13	764670	4 9501-0300	SAM'S CLUB 6417	HOLLAND	MI		672206	66429
14	764696	10 9501-0300	SAM'S CLUB 6359	COMSTOCK PARK	MI		672206	66435
15	764712	<b>15</b> 9501-0300	SAM'S CLUB 6319	KENTWOOD	М	;	672207	66435
16		40 9501-0300	SAM'S CLUB 6667	YPSILANTI	MI		673207	66443
		285 9501-0300	rotal					
17	764946	4 9501-0400	SAM'S CLUB 6649	WORCESTER	MA		112610	61690
18	763896	<b>1</b> .9501-0400	SAM'S CLUB 6462	AUGUSTA	ME		112201	61115
		5 9501-0400	l'otal					

McLANE N	E: JULY WINSTON	N \$1.00 OFF 2-PAC	K PURCHASE / #800	750		1
RETAIL DIS	TRIBUTION DATE	: WEEK OF JULY	13, 1998		i	
#/ STORES McLAN	#I IE# DISPLAYS CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
	1896 Sub-Total		!		:	!
	-290 SAM's CLU	JBS (Order will be place	d by 69XX)			***
	127 Southland	7-11 Displays (not inclu	ded on Customer List)		:	
	1733 GRAND TO	OTAL			: .	;

#### VALUE ADDED PROMOTION

3RD QTR.'98

# July Winston \$1 OFF 2 Packs (Winston Buy 2 Packs Get \$1 Off)

#### STEPS

- 1. Open WINSTON \$1 OFF 2 PACKS shipping case. Inside will be 20 pre-assembled sleeves ready for loading. (10 sleeves will be marked WINSTON LT 85 Box. 5 sleeves will be marked WINSTON UL 85 Box. 5 sleeves will be marked WINSTON FF 85 box.) DO NOT REMOVE SLEEVES FROM KIT.
- 2. Place 2 Packs of the appropriate WINSTON style 50¢ off tear tape product into each style specific sleeve.

into each style specific sleeve.

3. Fold display header card down.

4. Close and tape case.

5. Ship to retailer.

WINSTON

UL 85 Box
(5 Offers)

WINSTON

LT 85 Box
(10 Offers)

Item: # 542810
MSA Promotion Reporting Description: WIN JUL S 1 / 2 PKS

Brand Style-#	Box	LT BOX	ULT LT BOX		
Number of a Cartons	1	2	1		



Losetheadditives
Salve a
DUICK
Whenyoubuy 2 packs

 Here's a summer promotion to heat up your sales.

 Proven traffic builder – smokers save a buck with 2-pack purchase.

• Eye-catching packaging highlights full flavor, lights and ultra-light styles.

• Fully integrated support materials include counter display and paster.

Tose the additives: Lose the additives:

Save a buck Save a buck

when you buy 2 parks:

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CHARGE REVINOUS TOBACCOCO

1852 8670

(E-Mail 05/21/98

TO:

KAY LONG / K. HAMMONS

FROM:

JUDY CAMPBELL

#### McLANE NE (#375878) PO # / ORDER \$ AMOUNT REQUEST FORM JULY WINSTON \$1.00 OFF 2-PACKS / PROMOTION #800750

Ship Date to	6/29/98
McLane NE	
1st Ship Date to Retail:	7/20/98
Shipper UIN Number:	936443
PRODUCT PO#	ER3480-01
SHIPPER P.O. #	ER3478-01
Vendor#	04360

Account#: 3758780

**♦PRODUCT DELIVERY DATE: JUNE 29, 1998** 

	#/ WI	(6M) (	O¢ TEAR TA CASES 300-	APE
UIN#	25379 BOX UIN 924100	25380 LT BOX UIN 924126	25381 ULT LT BOX UIN 924134	PRODUCT ORDER AMOUNT (\$)
	58	116	58	61507.20

+ Premium/Display /Value-Added Shipper Specifics
Delivery Date: JUNE 29, 1998 TO McLANE NE: PO # REQUIRED

•				
Shipper Description	RJR Item #	UPC#	Packing	Quantity Required
WIN JULY B2G 1.00	542810	24689	@ 20/	1740
OFF DISPLAY KIT			SKU	

**♦** <u>Special Information:</u>

SAM'S CLUB ORDER FOR THIS PROMO WILL BE PLACED

BY REGION 69XX

POMCLEEB.DOC

€ E-Mail 05/20/98

TO:

KAY LONG / K. HAMMONS

FROM:

JUDY CAMPBELL

#### McLANE NE (#375878) PO # / ORDER \$ AMOUNT REQUEST FORM JULY WINSTON \$1.00 OFF 2-PACKS / PROMOTION #800750

Ship Date to	6/29/98
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1st Ship Date to Retail:	7/20/98
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PRODUCT PO#	ER3480-01
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UIN#	25379 BOX UIN 924100	25380 LT BOX UIN 924126	25381 ULT LT BOX UIN 924134	PRODUCT ORDER AMOUNT (\$)
	58	116	58	\$61.507.20

### + Premium/Display /Value-Added Shipper Specifics

Delivery Date: JUNE 29, 1998 TO McLANE NE: PO # REQUIRED

Shipper Description	RJR Item #	UPC#	Packing	Quantity Required
WIN JULY B2G 1.00	542810	24689	@ 20/	1740
OFF DISPLAY KIT			SKU	

#### ♦ Special Information:

SAM'S CLUB ORDER FOR THIS PROMO WILL BE PLACED BY REGION 69XX

POMCLFEB.DOC

To:

Campbell, Judy, Kinser, Trish

From:

Goodman, Mark J.

Posted: 5/7/98 10:33

Opened: 5/8/98 8:33

Subject: 7-11 JULY TRANSFERS

#### TRISH & JUDY:

THE FOLLOWING HAS BEEN TRANSFERRED TO YOU FOR THE 7-11 JULY PROMOTIONS:

#800594	TO 16XX	TO 29XX
CAM. FIL BX	7	9 ,
CAM. LT BX	9	12
SHIPPERS	7 <b>1</b>	90
#800750	TO 16XX	TO 29XX
WIN. LT BX	2	4
WIN ULT BX	1	2
WIN BOX	1	2
SHIPPERS	37	60

#### MARK

CC: 2600 - Dallas Region

## **JULY WINSTON \$1.00 OFF 2-PACKS**

## Ship Date - Week of 7/13/98

McLANE DIVISION	RESPONSIBLE RJR ROU	NUMBER OF SKU'S (DISPLAYS) NEEDED	DISPLAYS/ALLOCATIONS TO BE PULLED FROM:
Southwest	5810	126	2610 - 96
	en e		5810 - 30
		,	5110 - 70
Sunwest	5810	193	5410 - 80
			5810 - 43
Suncast	2310	278	2310 - 278
			1110-30 Pansfers
Northeast	1610	127	1210 - 30 <- Will us
			1610 - 30
			1310-37 Grander
Mid Atlantic	2910	515	1310 - 60
		. :	2910 - 455
			6210 - 65
Midwest	6210	135	6710 - 40
			6910 - 30
			5610 - 40
Western	6610	169	6310 - 30
e en la companya de la companya de la companya de la companya de la companya de la companya de la companya de			6610 - 99
Northwest	5610	130	5610 - 130
S. California	5410	219	5410 - 219
Pacific	5110	161	5110 - 161



1 May, 1998

J. S. (Jeff) RUMBERGER Key Account Manager

1761 International Parkway Suite 115 Richardson, TX 75081

Phone: 972 / 644-2289
Fax: 972 / 234-8699

TO:

MONEE ANAYA
DENNY BOMGARDNER
MARIANNA CONROY
LINDA ZELLES

DENNIS BELLINGER
JIM BRYANT
CHRIS HUFF

REGION OPERATIONS MANAGERS AND PROMOTIONS COORDINATORS IN ROU'S 1110, 1210, 1310, 1610, 2310, 2610, 2910, 5110, 5410, 5610, 5810, 6210, 6310, 6610.

6710.6910

SUBJECT:

SOUTHLAND - 7-ELEVEN - C.I.D. 0001-XX-XX
JULY VAP SURVEY RESULTS

Ladies and Gentlemen.

Attached are 7-Eleven survey results for our July VAP promotions. I have listed the number of sku's (displays) needed by McLane Distribution Point and the Regions where these displays need to be pulled from.

\*\*\*\*\*\*\*\*\*

Important: There is no template or store list associated with the 7-Eleven survey. Each ROU identified on the attachments must transfer displays and product to responsible ROU's and follow up with an acknowledgment to the responsible ROU with a copy also being sent to me at 2600.

Once received, responsible ROU's should add these sku's to their McLane allocation. The McLane Division has a store distribution list for these sku's; you will not receive a store list nor will stores appear on the McLane template.

Allocations were based on a percentage of 7-Eleven's residing in RJR Regions and actual survey results.

Page:

To:

Managers with Southland 7-Eleven Responsibility and

Affected ROU's

Subject:

Southland/7-Eleven - C.I.D. 0001-XX-XX

July VAP Survey Results

Additionally, per my correspondence dated April 21, 1998, all 7-Eleven stores purchasing VAP from suppliers other than McLane must be added back into each Region's Workplan Execution Model as follows:

	Promotion	<b>Deadline</b>
7	July Winston \$1,00 off 2-packs	5/08/98
	July Camel B2G1F	5/22/98

Your assistance in working through this process is greatly appreciated. Should you have any questions, please do not hesitate to contact me.

> Colleen Babyak Dick Allen

Jeanne Swisher

Sincerely,

Jeff S. Rumberger

/cn

cc: Sharon Schwalm

Chris Huff

Paul Letourneau

Randy Sullivan

Kent Brock

Jim Riley

Kraig Knudsen

ROU RSM's

Region Ops: Please send copy to your Promotions Coordinator

402 SMS584N1 · · · SALES MATERIALS SYSTEM

05/26/98 11:32

ORDER FROM: 16XXXX

ORDER REVIEW ORDER NUMBER: 8146-0603

SHIP TO: 1622 / 375878

			MAXIMUM	ORIGINAL	ىل	REMAIN
SKU	(LINES 1 - 1 OF 1 SHOWN)		ORDER	ALLOC	E	ALLOC
QTY	ITEM DESCRIPTION	UNITS/SKU	QTY	YTQ	V	QΤΥ
1740	542810 WIN JULY B2G 1.00 OFF	20 BOX		6150	R	2910

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER OTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU

PF1 - HELP

ROUs: 1110 / 1210 / 1310 / 1710 / 6710
Distribute to RJR Managers w/Chain responsibility for chains on attached Excel spreadsheet

To:

Schwalm, 3 1 .

From:

Campbell, Judy 5/26/98 13:38

Edited:

Subject: McLANE NE JULY WINSTON \$1/2PK #800750

HI SHARON,

I HAVE FORWARDED COPIES OF ATTACHED TO YOU (1 FOR YOU, 2 FOR McLANE). FILE 'MCCUS750,XLS' IS CUSTOMER LIST (42 PAGES).

JUDY

MCLANE\_D' • Campbell, Judy 5/26/98 13:25

From:

Edited:

Subject: JULY: WINSTON \$1/2PKS #800750

CUSTOMER LIST TEMPLATE NOT INCLUDED DUE TO LENGTH (42 PAGES). IF ANYONE REQUIRES THIS LIST, PLEASE ADVISE.